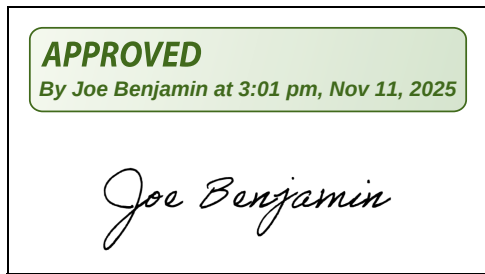
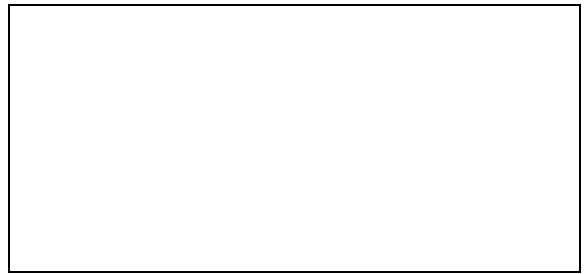


NOTICE OF INTENT TO PURCHASE SOLE SOURCE COMMODITIES and/or SERVICES

DATE/TIME OF INITIAL POSTING



DATE/TIME POSTING REMOVED



The Right to File an Intent to Protest Expires: 3:01 pm on November 14, 2025
Time Date

This is a notice of intent from the Director of Purchasing to the Superintendent of Schools for the School Board of Pinellas County, to award contracts as indicated on the accompanying Purchasing Agenda Summary and by Bid Number listed on the attached..

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

POSTED BY: Joe Benjamin, NIGP-CPP, CPPO, CPPB Director, Purchasing
Name Title

Proposers Recommended for Award

See attached agenda summary items contingent upon final PCS Board approval at the November 11, 2025 Board Meeting.

<https://www.pcsb.org/Page/746>

PURCHASING AGENDA SUMMARY**November 11, 2025**

Key to Bid Categories: **CAN** = Bid Cancellation, **CB** = Co-op Bid, **CT** = Contract Termination, **DN** = Direct Negotiation, **ER** = Emergency Ratification, **EX** = Bid Extension, **HPS** = Highest Point Score, **LRB** = Lowest Responsive Bid, **PB** = Piggy-Back Bid, **PS/CM** = Professional Services/Copyrighted Materials, **RA** = Revised Award, **RB** = Re-Award Bid, **REJ** = Bid Rejection, **RFP** = Request for Proposal, **RFQ** = Request for Qualifications, **RN** = Bid Renewal, **SC** = State Contract, **SP** = Sale of Property, **SS** = Sole Source

RECOMMENDED BIDDERS:**Johnson Lancaster and Associates, Inc.**

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
22-165-062	Commercial Self-Contained Refrigeration and Heated Cabinets Food Service Equipment	RN	1 Yr.	Food & Nutrition Department Dustin Walker	0410/5470	9502	80,000.00 (Estimated)

COMMENTS: This contract secures firm fixed pricing for commercial self-contained refrigeration and heated cabinets throughout the district.

RECOMMENDED BIDDERS:**Gem Supply Company**

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
25-JG-067	Dishwashing Chemicals	LRB	1 Yr.	Food & Nutrition Department Dustin Walker	0410/5470	9502	136,000.00 (Estimated)

COMMENTS: This contract provides dishwashing products to 127 schools and 2 administrative locations.

RECOMMENDED BIDDERS:**Educational Partners International, LLC**

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
25-785-167	Placement Services	RN	1 Yr.	Human Resources Debra Cuchiarra	0100/5400	2903/5008	326,862.50

COMMENTS: The surge in the demand for teachers, alongside a diminishing supply and ongoing high-attrition rates, has resulted increased instructional vacancies. Shortages are more severe in certain content areas (ESE, math, science) and our high-needs schools, where students need highly-skilled teachers.

PURCHASING AGENDA SUMMARY

November 11, 2025

Key to Bid Categories: **CAN** = Bid Cancellation, **CB** = Co-op Bid, **CT** = Contract Termination, **DN** = Direct Negotiation, **ER** = Emergency Ratification, **EX** = Bid Extension, **HPS** = Highest Point Score, **LRB** = Lowest Responsive Bid, **PB** = Piggy-Back Bid, **PS/CM** = Professional Services/Copyrighted Materials, **RA** = Revised Award, **RB** = Re-Award Bid, **REJ** = Bid Rejection, **RFP** = Request for Proposal, **RFQ** = Request for Qualifications, **RN** = Bid Renewal, **SC** = State Contract, **SP** = Sale of Property, **SS** = Sole Source

RECOMMENDED BIDDERS:

Lindamood-Bell Learning Processes

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION/ REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
25-961-098	Professional Development Services	PS/CM	1 Yr.	ESE Department Evelyn Mowatt	6400/6600	P310 P340	92,430.00
COMMENTS:	Lindamood-Bell is an intensive reading program that is used at our Centers for Literacy Innovation. It addresses the specific needs of students who have Dyslexia or the characteristics of Dyslexia. We determined this to be the best program for our students based upon research, overall cost and the positive data collected during our years of implementation. We continue our partnership with Lindamood-Bell to ensure that students receive the multi-sensory, scaffolded and systematic instruction they need to develop as literate students. This purchase was approved by the Florida Department of Education under Rule 6A-1.012(11)(a) as a non-competitive procurement on July 15, 2025						

RECOMMENDED BIDDERS:

College Board

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION/ REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
25-785-164	AP Exam Fees	PS/CM	N/A	Districtwide Andrea Flocken	5100/6030	2644/4446	1,448,470.00
COMMENTS:	Investing in Advanced Placement examinations through College Board aligns directly with our district's mission to promote equitable access, academic excellence and college readiness. The purchase of will support the continued delivery of high-quality Advanced Placement programs at our schools in the following ways: College Readiness and Credit Opportunities, Academic Rigor and Student Achievement, Equity and Access, National Recognition and School Profile, and Preparation for Future Success.						

PURCHASING AGENDA SUMMARY**November 11, 2025**

Key to Bid Categories: **CAN** = Bid Cancellation, **CB** = Co-op Bid, **CT** = Contract Termination, **DN** = Direct Negotiation, **ER** = Emergency Ratification, **EX** = Bid Extension, **HPS** = Highest Point Score, **LRB** = Lowest Responsive Bid, **PB** = Piggy-Back Bid, **PS/CM** = Professional Services/Copyrighted Materials, **RA** = Revised Award, **RB** = Re-Award Bid, **REJ** = Bid Rejection, **RFP** = Request for Proposal, **RFQ** = Request for Qualifications, **RN** = Bid Renewal, **SC** = State Contract, **SP** = Sale of Property, **SS** = Sole Source

RECOMMENDED BIDDERS:**International Baccalaureate**

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-785-165	International Baccalaureate Exams	PS/CM	N/A	Districtwide Andrea Flocken	5100/6030	2644/4801	187,608.00 (Estimated)

COMMENTS: Investing in International Baccalaureate exams and IB professional training directly from IB World aligns directly with our district's mission to promote equitable access, academic excellence and college readiness. The purchase of will support the continued delivery of high-quality International Baccalaureate programs at our schools in the following ways: Compliance with IB Requirements, Program Integrity and Quality Assurance, Security and Accuracy, Support for Staff Development, and Long-Term Cost Avoidance.

RECOMMENDED BIDDERS:**Drive Tech, Inc.; Stan Weaver and Company, Inc.**

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
24-CR-014	Variable Frequency Drive Repairs	RN	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	250,000.00 (Estimated)

COMMENTS: This contract secures firm fixed labor rates and percentage discounts for materials and equipment to repair variable frequency drives throughout the district.

RECOMMENDED BIDDERS:**Howco Environmental Services; EnviroServ, Inc.**

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-007-166	Pickup and Disposal of Oil, Fluids, and Filters	PB	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	75,000.00 (Estimated)

COMMENTS: Utilize with the Volusia County ITB No. 25-B-94LS to secure firm pricing for pickup and disposal of oil, fluids and filters through the district.

PURCHASING AGENDA SUMMARY

November 11, 2025

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RECOMMENDED BIDDERS:

McDaniel Group Enterprises, Inc.

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>TOTAL CONTRACT AMOUNT</i>
24-CR-019	Flatwork Installations	RN	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	600,000.00 (Estimated)

COMMENTS: This Contract secures firm fixed pricing on flatwork installation throughout the district.

RECOMMENDED BIDDERS:

FHP Techtonics Corp.; Advanced Roofing, Inc.; Johnson Laux Construction, LLC; Lee Construction Group, Inc.; Southern Standard Construction, LLC; AEC Development Partners, LLC; Ovation Construction Company; TGSV Enterprises, Inc.; Harbour Construction, Inc.; CII Contracting; Caladesi Construction Co.; Astra Construction Services, LLC

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CATEGORY</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/CC</i>	<i>**PROJECT/ SUB-PROJECT</i>	<i>NEW TOTAL CONTRACT AMOUNT</i>
23-909-027	Job Order Contracting State of Florida	RN	1 Yr.	Maintenance Dept. Michael Hewett	Various	Various	2,500,000.00 (Estimated)

COMMENTS: This contract Provides firm fixed pricing for small to medium sized construction, repair, and maintenance projects usually not exceeding \$500,000. PCS will also be the lead agency for the Job Order Contracting for the state of Florida on the Omnia Partners Cooperative contract.

PURCHASING AGENDA SUMMARY

November 11, 2025

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RECOMMENDED BIDDERS:

Suncoast Umpires Association

BID NUMBER	BID TITLE	BID CATEGORY	BID TERM	DESTINATION / REQUESTER	*FUND/CC	**PROJECT/ SUB-PROJECT	TOTAL CONTRACT AMOUNT
25-962-192	Athletic Officials	PS/CM	2 Yrs.	Director Athletics Marc Allison	Various	Various	55,000.00

COMMENTS: These are the only organizations that can perform officiating services for Pinellas County Schools for their respective sports. Prior to a recommendation being presented for approval by the board, an invitation to receive proposals for like or identical commodities and/or services was posted for 7 business days in the manner prescribed by SBR 6A-1.012 (12) (d).

***Key to Fund Sources:**

0100: General Operating 0150: Workforce Development 03XX: Capital 0410: Food Service 0420: Contracted Programs

****Key to Categorical Sources:**

23XX: Referendum Funds

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 22-165-062

Title: Commercial Self-Contained
Refrigeration and Heated Cabinets
Food Service Equipment

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 01/01/26 thru 12/31/26 ☐ N/A - One Time Purchase

Contract Value: \$ 80,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
	6-months	- year	

Rationale/Reason

This contract secures firm fixed pricing for commercial self-contained refrigeration and heated cabinets throughout the district.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Food & Nutrition Department
Title: Director, Purchasing Department

Requested By: Dustin Walker **Buyer:** Jena Grage
Title: Director, Food & Nutrition Department

Contractor Name: Johnson Lancaster and Associates, Inc.
Address: 13031 US Highway 19 N.
Clearwater, FL 33764
Contact: Sandy Bricker
Phone: 727-796-5622 ext. 226
Email: sandyb@johnson-lancaster.com
Vendor ID: V-16759

Provide and deliver commercial self-contained milk cases, reach-in & pass-thru refrigerators or freezers to the Walter Pownall Service Center, Food and Nutrition Warehouse per bid specifications.

Johnson Lancaster and Associates, Inc. – V-16759

Group 1: Milk Cases

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
8 Crate Milk Case (Front Load)	1	Continental MC3NSSSCW	\$3,090.38	\$3,090.38
8 Crate Milk Case (Front Load & Rear Load)	1	Continental MC3NSSDCW	3,552.52	3,552.52
12 Crate Milk Case (Front Load)	1	Continental MC4NSSSCW	3,333.92	3,333.92
12 Crate Milk Case (Front Load & Rear Load)	1	Continental MC4NSSDCW	3,996.83	3,996.83
16 Crate Milk Case (Front Load)	1	Continental MC5NSSSCW	4,000.79	4,000.79
16 Crate Milk Case (Front Load & Rear Load)	1	Continental MC5NSSDCW	4,493.41	4,493.41

Options for Milk Cases

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Foot Pedal, Floor Lock	1	Continental	\$123.30	\$123.30
Wrap Around Corner Bumpers Per Set	1	Continental	362.25	362.25
Corner Bumpers Per Set	1	Continental	26.55	26.55

Group 2: Reach-In Refrigerators and Freezers

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Reach-In Refrigerator	1	Continental D1RNSS	\$7,196.11	\$7,196.11

Options for Reach-In Refrigerator

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Shelf Chrome Plated Wire with Clips	1	Continental	\$57.60	\$57.60
Caster, Set of 4 Swivel with Brakes	1	Continental 50177-4	233.55	233.55
Pan Slide Assembly, Full Section (1 Section)	1	Continental 50-P008A	567.45	567.45
Half Doors	1	Continental	449.00	449.00

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Two Section Reach-In Refrigerator	1	Continental D2RNSS	\$9,308.77	\$9,308.77

Options for Two Section Reach-In Refrigerator

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Shelf Chrome Plated Wire with Clips	1	Continental	\$57.60	\$57.60
Caster, Set of 4 Swivel with Brakes	1	Continental 50177-4	233.55	233.55
Pan Slide Assembly, Full Section (1 Section)	1	Continental 50-P008A	567.45	567.45
Half Doors (Per Door)	1	Continental	449.00	449.00

Group 2: Reach-In Refrigerators and Freezers (Continued)

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Reach-In Freezer	1	Continental D1FNSS	\$8,253.03	\$8,253.03

Options for Reach-In Freezer

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Shelf Chrome Plated Wire with Clips	1	Continental	\$57.60	\$57.60
Caster, Set of 4 Swivel with Brakes	1	Continental 50177-4	233.55	233.55
Pan Slide Assembly, Full Section (1 Section)	1	Continental 50-P008A	567.45	567.45
Half Doors (Per Door)	1	Continental	449.00	449.00

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Two Section Reach-In Freezer	1	Continental D2FNSS	\$11,283.62	\$11,283.62

Options for Two Section Reach-In Freezer

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Shelf Chrome Plated Wire with Clips	1	Continental	\$57.60	\$57.60
Caster, Set of 4 Swivel with Brakes	1	Continental 50177-4	233.55	233.55
Pan Slide Assembly, Full Section (1 Section)	1	Continental 50-P008A	567.45	567.45
Half Doors (Per Door)	1	Continental	449.00	449.00

Group 3: Pass-Thru Refrigerators

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Pass-Thru Refrigerator	1	Continental D1RNSSPT	\$9,186.01	\$9,186.01

Options for Pass-Thru Refrigerator

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Shelf Chrome Plated Wire with Clips	1	Continental	\$57.60	\$57.60
Caster, Set of 4 Swivel with Brakes	1	Continental 50177-4	233.55	233.55
Pan Slide Assembly, Full Section (1 Section)	1	Continental 50-P008A	567.45	567.45
Half Doors (Per Door)	1	Continental	449.00	449.00

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Two Section Pass-Thru Refrigerator	1	Continental D2RNSSPT	\$11,984.93	\$11,984.93

Options for Two Section Pass-Thru Refrigerator

DESCRIPTION	EST. QTY. (A)	MANUFACTURER'S BRAND/MODEL NO. BID (IF APPLICABLE)	UNIT PRICE DELIVERED (B)	EXTENDED PRICE DELIVERED (C) = (A X B)
Shelf Chrome Plated Wire with Clips	1	Continental	\$57.60	\$57.60
Caster, Set of 4 Swivel with Brakes	1	Continental 50177-4	233.55	233.55
Pan Slide Assembly, Full Section (1 Section)	1	Continental 50-P008A	567.45	567.45
Half Doors (Per Door)	1	Continental	449.00	449.00

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 25-JG-067

Title: Dishwashing Chemicals

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☒ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 11/14/25 thru 11/13/26 ☐ N/A - One Time Purchase

Contract Value: \$ 136,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
4	6-months	1 - year	

Rationale/Reason

This contract provides dishwashing products to 127 schools and 2 administrative locations.

Bidders Solicited: 18,176 Bids Received: 6 Late Bids: 0 Rejected Bids: 2 ☐ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Food & Nutrition Department
Title: Director, Purchasing Department

Requested By: Dustin Walker **Buyer:** Jena Grage
Title: Director, Food & Nutrition Department

(See Attached Tabulation)

Provide and deliver dishwashing products as needed for warehouse stock.

AMERICAN CHEMICAL & BUILDING MAINTENANCE SUPPLY, INC. (V-109)

BID ITEM NO.	TERMS ITEM NO.	DESCRIPTION	PRODUCT NAME	MFR. NAME, PART # & PIF #	RECOMMENDED DILUTION RATIO (include conversion formula if converted from p.m.)		COST PER OUNCE	CASE PACK (specify)	COST PER CASE
1.	19228500	High Temp Detergent (Dish Machine)	Diamond Clean	#6110	1.1	Fl. Oz./10-gals.	\$0.046	5 gal.	\$29.00
2.	19228501	Rinse Additive/Drying Agent (Dish Machine)	Diamond Rinse	#6205	0.25	Fl. Oz./10-gals.	0.049	5 gal.	31.50
3.	19228502	Degreaser Cleaner	Super Orange	#6113	1	Fl. Oz./gal.	0.05	4/1 gal.	26.00
5.	19228504	Sanitizer/Disinfectant (Manual)	Premier Rinse Q	CLP-001	0.25	Fl. Oz./gal.	0.0927	4/1 gal.	47.50
6.	19228506	Descaler (Dish Machine)	Delimer	#6400	1	Fl. Oz./gal.	0.0639	4/1 gal.	32.75
7.	19228520	Floor Cleaner	Enzo-Wash	#6114	2	Fl. Oz./gal.	0.0581	4/1 gal.	29.75

GEM SUPPLY COMPANY (V-27093)

BID ITEM NO.	TERMS ITEM NO.	DESCRIPTION	PRODUCT NAME	MFR. NAME, PART # & PIF #	RECOMMENDED DILUTION RATIO (include conversion formula if converted from p.p.m.)		COST PER OUNCE	CASE PACK (specify)	COST PER CASE
4.	19228503	Dishwashing Detergent (Manual)	Dusk Pot N Pan Soap	GC-13007878	0.1	Fl. Oz./gal.	\$0.077	5 gal.	\$49.50

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 25-785-165

Title: International Baccalaureate Exams

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period:

☒ N/A - One Time Purchase

Contract Value: \$ 187,608.00

Contract Type: ☒ Estimated ☐ Firm, Fixed ☐ Firm, Fixed ☐ Firm, Fixed
Dollar Amount Dollar Amount Unit Prices Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☐ None
	6-months	1 - year	

Rationale/Reason

Investing in International Baccalaureate exams and IB professional training directly from IB World aligns directly with our district's mission to promote equitable access, academic excellence and college readiness. The purchase of will support the continued delivery of high-quality International Baccalaureate programs at our schools in the following ways: Compliance with IB Requirements, Program Integrity and Quality Assurance, Security and Accuracy, Support for Staff Development, and Long-Term Cost Avoidance.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB

For: Districtwide

Title: Director, Purchasing Department

Requested By: Andrea Flocken

Buyer: Bianca Hock

Title: Specialist, K12 Advanced
Studies/Academic Excellence

Buyer I

Contractor Name: International Baccalaureate
Address: Peterson House Malthouse Ave. Cardiff Gate
Cardiff, UK CF23 8GL
Phone: 44-292-05477777
Email: MYACCOUNT@IBO.ORG
Vendor ID: V-10998

(See Attached Tabulation)

INTERNATIONAL BACCALAUREATE EXAMS

Largo High

ITEM	UNIT COST	NUMBER OF DIPLOMA CANDIDATES	NUMBER OF SUBJECTS	TOTAL
Subject Fee	\$744.00	53	6	\$39,432.00
Enquiries Upon Results/Overages/ Late Fees				\$5,000.00
Total				\$44,432.00

Palm Harbor University High

ITEM	UNIT COST	NUMBER OF DIPLOMA CANDIDATES	NUMBER OF SUBJECTS	TOTAL
Subject Fee	\$744.00	101	6	\$75,144.00
Enquiries Upon Results/Overages/ Late Fees				\$5,000.00
Total				\$80,144.00

St. Petersburg High

ITEM	UNIT COST	NUMBER OF DIPLOMA CANDIDATES	NUMBER OF SUBJECTS	TOTAL
Subject Fee	\$744.00	78	6	\$58,032.00
Enquiries Upon Results/Overages/ Late Fees				\$5,000.00
Total				\$63,032.00

IB EXAM GRAND TOTAL \$187,608.00

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No:

25-961-098

Title:

Lindamood-Bell Professional
Development Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period:

8/1/2025 - 6/30/2026

☐ N/A - One Time Purchase

Contract Value:

92,430.00

Contract Type:

- ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☒ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term 6-months	☐ Length of Each Term 1 - year	☒ None
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Rationale/Reason:

Lindamood-Bell is an intensive reading program that is used at our Centers for Literacy Innovation. It addresses the specific needs of students who have Dyslexia or the characteristics of Dyslexia. We determined this to be the best program for our students based upon research, overall cost and the positive data collected during our years of implementation. We continue our partnership with Lindamood-Bell to ensure that students receive the multi-sensory, scaffolded and systematic instruction they need to develop as literate students. This purchase was approved by the Florida Department of Education under Rule 6A-1.012(11)(a) as a non-competitive procurement on July 15, 2025.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB
Title: Director, Purchasing Department

For: ESE Department

Requested By: Evelyn Mowatt
Title: Executive Director, ESE Department

Buyer: Bianca Hock
Buyer I

Contractor Name: Lindamood-Bell Learning Process

Address: 416 Higuera Street
San Luis Obispo, CA 93401

Phone: 800-233-1819 x112 Email: support.forschools@lindamoodbell.com

Vendor ID: V-15726

(See Attached Tabulation)

25-961-098

AGREEMENT

This Agreement is made and effective as of the date last written below, by and between Lindamood-Bell Learning Processes, a California corporation ("LBLP"), and School Board of Pinellas County (the "District"). This Agreement is made with specific reference to the following facts:

RECITALS

A. LBLP has its principal place of business in San Luis Obispo, California. LBLP is engaged in the business of educating students, conducting seminars for teachers and educators and training educators in the field of teaching spelling, reading comprehension, oral language comprehension, oral language expression, written language skills, and learning management.

B. The District is located in Largo, Florida. The District desires to retain LBLP to provide specified programs to the District pursuant to the terms and conditions of this Agreement.

C. LBLP is the owner and/or exclusive licensee of the following trademarks and service marks:

Lindamood-Bell Learning Processes®
Lindamood-Bell®
Lindamood®
LiPS®
Lindamood Phoneme Sequencing®
Visualizing and Verbalizing®
Visualizing & Verbalizing®
Visualizing and Verbalizing for Language Comprehension and Thinking®
V/V®
Seeing Stars®
Vanilla Vocabulary®
On Cloud Nine®
OCN™
See Time Fly®
SI™
HLM®
Human Learning Management®
Gander Educational Publishing®
Gander Publishing®
Nancibell®
We Create the Magic of Learning®
Catch a Star®
Center in a School™
CIS™
OPAL™
Orthographic and Phonological Awareness for Literacy A Measure of Symbol Imagery™

Talkies®
Sensory Cognitive Processing™
Follow the Goose!®



Some of the trademarks and service marks have associated proprietary images.

D. In addition to the Marks, LBLP is the owner and/or exclusive licensee of the following copyrighted works (the "Copyrights"):

Visualizing and Verbalizing®
V/V®
On Cloud Nine®
Vanilla Vocabulary®
Seeing Stars®
LIPS®
LAC®

Each of the Copyrights has derivative works, including but not limited to text, images, software, audio and/or video materials related thereto. All such materials, including the Marks, the Copyrights and all other proprietary rights and materials of LBLP and its affiliates are hereinafter referred to individually and collectively as the "Materials."

NOW, THEREFORE, for and in consideration of the foregoing Recitals and for other good and valuable consideration, the receipt of sufficiency of which are hereby acknowledged, the parties agree as follows:

TERMS AND CONDITIONS

1. LBLP Services. LBLP will provide the District with specified services for the District to use only with District employees and students. The services are as follows:

1.1 LBLP will provide specified District employees with professional development workshop services in accordance with the scope of service schedule outlined in Schedule 1 to this Agreement. The workshop services shall address initial familiarization in the following LBLP programs: (i) Visualizing and Verbalizing® ("V/V®") Program; (ii) Seeing Stars® for Symbol Imagery ("SI™") Program; and (iii) Introduction to LBLP School Partnerships.

1.2 LBLP will provide the District with on-site oversight and LBLP personnel to supervise and implement the services pursuant to Schedule 2 of this Agreement. Any and all LBLP personnel providing services to the District pursuant to this Agreement shall be and shall at all times remain the employees of LBLP and shall be supervised only by LBLP personnel.

1.3 As an additional element of the services to the District, LBLP shall provide consulting services from off-site LBLP personnel in accordance with the terms and conditions of Schedule 3 of this Agreement. These consulting services are designed to provide oversight for purposes of achieving program consistency among the District's schools for program implementation in accordance with the terms and conditions of this Agreement. Consulting services by off-site LBLP personnel may be done via live streaming video feed and/or "video chats". Please review technical requirements in Schedule 3 of this Agreement.

1.4 LBLP shall also assist the District in community outreach services in order to promote and facilitate the implementation of the program for the District. The community outreach services to be performed by LBLP under this Agreement are specified in Schedule 4 to this Agreement.

1.5 LBLP shall begin implementation of the services for the District on August 11, 2025, presuming all other conditions of this Agreement have been satisfied, including the purchase (and receipt) of the materials specified in Schedule 6.

1.6 The District acknowledges LBLP's program recommendations and expectations in Exhibit A. LBLP and the District will collaborate to analyze and use their respective reasonable best efforts to implement specific accountability standards as they pertain to LBLP's recommendations of the LBLP programs and the district-wide implementation of the model. The District's failure or refusal to conform to the program implementation requirements noted in Exhibit A will allow LBLP to terminate this Agreement unilaterally, upon fifteen (15) days' prior written notice to the District. Upon such a termination by LBLP, the District shall pay all sums then due LBLP under this Agreement, through the last day of the month during which the termination becomes effective.

2. Term. The term of this Agreement will be from the effective date of the Agreement (which is defined as the date last written below), until June 15, 2026 (the "Term"). The Term may be extended only by the mutual written agreement of the parties.

3. Consideration. For and in consideration of services to be provided to the District by LBLP pursuant to this Agreement, LBLP shall receive compensation from the District in the total amount of Ninety-Two Thousand Four Hundred Thirty Dollars (\$92,430.00). This compensation does not include program materials (as listed in Section 4 of this agreement) or any supplemental materials, and it does not include additional services not outlined in this Agreement; if additional services are required or requested, they will be contracted for separately. This compensation shall be due LBLP and shall be paid in the amounts and on the dates specified in Schedule 5. All sums due LBLP pursuant to this Agreement shall be paid by business check sent via U.S. mail. Payment for consulting sessions are non-refundable

regardless of the actual sessions used during the term start and end dates listed in Schedule 3. Interest will accrue on the unpaid portion of each payment beginning thirty (30) days after payment due date at the rate of eight percent (8%) per annum. If action is instituted to collect payments per the terms of this Agreement, the District agrees to pay any and all collection costs including attorneys' fees, collection fees and other costs of enforcement.

3.1 All sums paid to LBLP by the District pursuant to this Agreement shall be paid in full, without withholding, offset or demand by the District.

3.2 LBLP reserves the right to cancel services if the signed contract is not received at least two weeks prior to the start of services. If the signed contract has not been received by this time, the District will be responsible for any out of pocket expense (i.e. airline ticket, hotel deposit, shipping charges, manual fees, materials cost) LBLP has incurred. If the District does not use any sessions according to the District's schedule, no refunds will be given.

4. Materials. As a material element of LBLP's willingness to enter into this Agreement with the District, the District has agreed to and shall acquire from LBLP's authorized affiliates the program materials specified in Schedule 6 to this Agreement (the "Program Materials").

4.1 The District's purchase of the Program Materials shall be made on or before August 11, 2025, and the District shall have purchased the Program Materials and have the Program Materials in the District's possession prior to LBLP's initiation of services pursuant to this Agreement.

4.2 The District recognizes and agrees that the Program Materials consist of copyrighted works. Neither the District nor its employees shall do anything in connection with the Materials or the Marks that might in any way violate copyright or trademark laws applicable to the Materials and their use by the District pursuant to the terms and conditions of this Agreement. For example, neither the District or its employees shall alter or amend the Materials without the express, prior written consent of LBLP. Further, neither the District or its employees shall copy or distribute the Materials in a manner not authorized by the terms and conditions of this Agreement.

4.3 Any reference to all or any portion of the Materials in any and all advertising materials, manuals, instructional materials, software, registrations, websites and other related documents or materials (collectively, the "Publications") produced or sponsored by the District shall contain the following disclaimer: "[District] is not affiliated with, certified, licensed, or sponsored by Lindamood-Bell Learning Processes, Nanci Bell, Phyllis Lindamood or Pat Lindamood. Lindamood-Bell Learning Processes in no way guarantees the quality of the materials or services that may be supplied by [District]." (the "Disclaimer"). The Disclaimer shall be placed in a conspicuous manner on any and all documents produced or sponsored by the District that in any way reference all or any portion of the Materials.

4.4 The District agrees to notify LBLP of any and all infringements of the Copyrights or the Marks that come to the District's attention. Further, the District shall take no

action with regard to any such infringements without the prior written consent of LBLP.

4.5 The District may not reproduce all or any portion of the Materials, including those protected by the Copyrights without the express prior written permission of an officer of LBLP. If LBLP approves any use of the Materials in any Publications protected by the Copyrights, any and all such uses by Applicant shall include, in addition to the Disclaimer, a conspicuous credit notice identifying the use of the Copyrights as follows: *"From [name of publication, date], © [year of publication and author]. All rights reserved. Used by permission and protected by the copyright laws of the United States. Such laws prohibit any copying, redistribution or retransmission of this materials without express written permission from [author]."*

4.6 The District shall submit to LBLP for its prior written approval any and all advertising materials that contain reference to all or any portion of the Materials, including but not limited to brochures, flyers, newspaper advertisements, mailing, World Wide Web postings, radio or television commercials. LBLP shall have fifteen (15) business days from its receipt of any and all such items from the District to provide its approval of the Materials or to provide the District with written objections to the District's requested use of the Materials. Any LBLP approved reference to all or any portion of the Materials on the District's website shall contain a direct link to the LBLP website at: <http://www.lindamoodbell.com>.

4.7 The District acknowledges that LBLP has the right and duty to control the use, quality and implementation of the Materials. Accordingly, the District acknowledges and agrees that it shall in no way utilize all or any portion of the Materials in a manner that would affect the quality or validity of the Materials, along with the goodwill and reputation of LBLP, Nanci Bell, Phyllis Lindamood, Pat Lindamood, and/or any of their programs, copyrighted works, or other proprietary materials, including the Materials. Any such action by the District or its agents in violation of this covenant shall be deemed a material breach of this Agreement by the District and shall provide LBLP the right to immediately terminate this Agreement, in addition to seeking damages and equitable relief.

4.7.1 The District hereby acknowledges the validity of each of the Copyrights and Marks, and neither District nor its agents shall in any way undertake any action or effort, directly or indirectly, to challenge the ownership or validity of the Marks or the Copyrights, or any other intellectual property of LBLP, Nanci Bell, Phyllis Lindamood, and/or Pat Lindamood.

4.7.2 The District hereby agrees to defend, indemnify and hold LBLP harmless from and against any and all suits, actions, claims, judgments, debts, obligations or rights of action, of any nature or description, and any and all costs, including attorneys' fees incurred by LBLP in connection with, arising out of or relating to the need for LBLP to protect the Copyrights and/or the Marks as a result of any acts, omissions, statements or representations of any employee or agent of the District. The District shall immediately notify LBLP of any known or expected violation of the Copyrights or the Marks, whether by an employee or agent of the District, or by any third party.

5. LBLP Personnel and Expenses. LBLP shall bear all costs and expenses associated with the on-site and off-site personnel utilized to perform the duties of LBLP under this Agreement, as specified below.

5.1 Neither the District nor its employees or agents shall do anything to interfere with the employer-employee relationship between LBLP and its personnel assigned to provide the District services under this Agreement, including but not limited to the solicitation of any such employee(s) away from the employ of LBLP.

5.2 LBLP's costs and expenses associated with the fulfillment of this Agreement shall include:

5.2.1 All LBLP staff salaries, taxes and benefits including, without limitation, federal and state unemployment insurance, worker's compensation insurance, disability insurance and the like.

5.2.2 All required living expenses (lodging, food, etc.), all airline flight costs, all local transportation costs, all operating administrative expenses incurred by LBLP staff and the LBLP Company.

5.3 LBLP shall not discriminate on the basis of race, religion, sex, national origin, age, sexual orientation, or disability in employment or operation of its programs.

5.4 The District recognizes that LBLP personnel may be absent from a school assignment from time to time for unanticipated technical, health or personal reasons. If this occurs during the term of this Agreement and the absence of the LBLP employee or the interruption of live video streaming has a material impact on LBLP's requirements under the Agreement, LBLP will work with the District to make up workdays missed and/or assign replacement personnel or technology.

6. Provision of Services. The District recognizes and agrees that as of the date of this Agreement, LBLP has not reviewed the abilities or performance characteristics of District employees who will be utilized by the District pursuant to the provision of services to the District by LBLP. For example, District employees may or may not follow LBLP's techniques and requirements when LBLP programs are administered to District students. Further, there is no baseline data for the students of the District who will participate in the services to be performed under this Agreement. Because LBLP cannot control all variables of instructional quality and fidelity within the District, it is recognized and agreed that LBLP cannot and will not provide the District with a guarantee of specified gains by District students pursuant to this Agreement. This Agreement is intended to provide professional development to District staff. It is not intended to provide direct services by LBLP to District students or to address individual student needs. The District may have students who independently seek services with a LBLP learning center. Services recommended to students in LBLP learning centers may vary from the instruction recommendations for instruction given to District personnel under this Agreement, based on the individual needs of students and based on the scope of LBLP's services under this Agreement.

7. Data. LBLP will establish a data system to provide comprehensive and timely data for the implementation of the program for the District pursuant to the terms and conditions of this Agreement. Each of the parties shall have the right to utilize this aggregate data (not individual data) for their respective purposes throughout the term of this Agreement.

7.1 When one year has lapsed after the term date of this agreement, LBLP will destroy all student data and it will not be recoverable or reportable. LBLP will provide a data file to the District containing this information upon written request within 6 months of the term date of this agreement.

7.2 LBLP and its employees understand that all individual student records which are generated by the District are intended to be confidential in nature. LBLP and its employees shall not disclose contents of any of the individual student records generated by the District, its employees, or students, except as required by state or federal law, or with the prior written permission of the District.

8. Partnership. Nothing contained in this Agreement or arising from the services to be performed by the parties under this Agreement shall be construed to place the parties in the relationship of partners or joint ventures, and neither party shall have the right to bind the other in any manner whatsoever concerning the subject matter of this Agreement.

9. Acknowledgment; Publicity. On occasion, the District may contact or be contacted by various representatives of the media to promote, market and advertise the services offered by the District under the terms of this Agreement. The parties acknowledge that LBLP's name recognition in connection with any promotion of the services is essential to the protection of LBLP's intellectual property and associated goodwill. Accordingly, prior to any public reference to the services by the District in any material, the District shall obtain LBLP's prior written consent. In addition, LBLP shall be referenced in all press releases issued by the District involving the services.

10. Authority. Each of the parties to this Agreement represents and warrants that it has the legal authority to enter into this Agreement, and that this Agreement shall be binding upon the applicable party in accordance with its terms and conditions. Each person signing this Agreement on behalf of LBLP and the District has the authority to fully bind the respective party.

11. Assignability. This Agreement and the rights granted by this Agreement to the District are personal to the District and shall not be assignable by the District or by operation of law. LBLP shall have the right to assign this Agreement on the prior written consent of the District, which consent shall not be unreasonably withheld or delayed.

12. Peer Review. For all manuscripts prepared by the District whose data arises out of or relates to LBLP's provision of the services under this Agreement (collectively, the "Manuscripts"), LBLP must approve the contents of the Manuscripts prior to their submission by the District for publication (the "Submission Date"). The District shall provide LBLP with a complete copy of the final Manuscript no less than forty-five (45) days prior to the Submission

Date. The Manuscript may not be submitted or published without the prior written consent of LBLP. Should LBLP's consent be granted on condition that certain revisions are incorporated into the Manuscript, the District shall be required to incorporate those revisions prior to the Manuscript's submission for publication. LBLP may, at its option, withhold consent if it deems the research contained in the Manuscript to be false or to compromise the integrity of the services or the Lindamood-Bell® method. LBLP may, at its option, in writing waive its right to review and comment upon any Manuscript.

13. Workshops. As an element of implementing program for the District, LBLP shall conduct specified workshops (see Schedule 1) for District employees to teach District students using the LBLP programs. It is recognized and agreed by the District that the receipt of any workshop, mentoring and/or certification of District employees in the LBLP programs shall not entitle the District or any of its employees to provide workshops in any of the LBLP programs to any persons, including other District personnel.

14. Miscellaneous Provisions. The following miscellaneous provisions shall apply to the terms and conditions of this Agreement:

14.1 Pursuit of any one remedy shall not preclude pursuit of any other remedies provided for herein or by law. No waiver of one violation of this Agreement shall be deemed or construed to constitute a waiver of any similar violations subsequently occurring, or any other violations whatsoever.

14.2 This instrument contains all of the understandings and agreement of whatsoever kind and nature existing between the parties hereto with respect to this Agreement, and the rights, interests, understandings, agreements and obligations of the respective parties and their prior oral agreements.

14.3 This Agreement may be executed in one or more counterparts, each of which shall be deemed an original, and all of which shall constitute one and the same Agreement.

14.4 The performance of this Agreement by either party is subject to acts of God, war, government regulation, any U.S. State Department travel warning or alert, disaster, weather, civil disorder, curtailment of transportation facilities or other emergencies making it illegal or impossible to provide the event, or in the event either party does not reasonably believe it to be safe to provide the event.

14.5 If any one or more of the provisions contained in this Agreement are held to be invalid or unenforceable in any respect, such invalidity or unenforceability shall not affect any other provision hereof, and the intent manifested thereby shall be recognized.

14.6 Nothing expressed or mentioned in the Agreement is intended or shall be construed to give any person, other than the parties hereto and their respective heirs and successors, any legal or equitable rights, remedy or claim under or in respect to this Agreement, or any provisions herein contained.

14.7 This Agreement may not be amended, altered or modified except by a written instrument signed by the respective Chief Administrative Officers of each of the parties.

14.8 Each individual executing this Agreement on behalf of a corporation, partnership or other entity represents or warrants that he/she is duly authorized to execute and deliver this Agreement on behalf of such entity, and that this Agreement is binding upon such entity in accordance with its terms and in no way stands in contravention of any prior agreement to which such entity is a party. On request, each party shall furnish the other with evidence of authority.

14.9 If any legal proceeding is brought for the enforcement or interpretation of this Agreement, or because of any alleged dispute, breach, default or misrepresentation in connection with any of the provisions of this Agreement, the prevailing party in any such action will be entitled to recover its reasonable attorneys' fees and additional legal costs incurred, together with any other relief to which he/it may otherwise be entitled.

14.10 Any controversy or dispute arising between the parties involving the application, construction or interpretation of this Agreement shall be submitted to binding arbitration on the request of either party after fifteen days prior to written notice. The parties shall make a good faith effort to meet and confer prior to submitting any dispute or controversy to arbitration. Any arbitration shall comply with and be governed by the rules and procedures of the American Arbitration Association for commercial disputes. The parties shall utilize a single arbitrator and all arbitration hearings shall be held in a location mutually acceptable to the parties. Florida Law shall govern this agreement in all respects.

IN WITNESS WHEREOF, the parties have made this Agreement as of the date last written below.

"District"

School Board of Pinellas County
301 4th Street SW
Largo, FL 33770

By: _____

Title: _____

Sign: _____

Date: _____

Approved As To Form:


School Board Attorneys Office

"LBLP"

Lindamood-Bell Learning Processes
416 Higuera Street
San Luis Obispo, CA 93401

By: Nanci Bell

Title: Chief Executive Officer and President

Sign:  for Lindamood-Bell Learning Processes

Date: 7/29/25

SCHEDULE 1

Professional development workshops as follows.

1. One Introduction to School Partnerships, dates to be mutually scheduled.
2. One Leadership Orientation, to be scheduled within the first week of the initiation of services, that guides principals, administrators, and other District leaders including Board of Education members in the implementation of the LBLP programs in the schools. This orientation will focus on project design, scheduling, solving challenges, and the expectations of teachers and leaders.
3. The Imagery-Language Connection, Level 1-4 access to self-paced courses.

Confirmation of workshop dates must be provided two (2) weeks prior to the start of the workshop.

SCHEDULE 2

Not applicable.

SCHEDULE 3

Off-site services to be provided by LBLP to the District as follows:

1. LBLP will analyze assessment data obtained from pre- and re-testing and will submit a summary report to the District following each retesting period.
2. These findings and an explanation of our programs and project design will be presented to the District following the summary reports.
3. To maintain program quality and fidelity, LBLP will communicate in a transparent way with the District Administration and School Board Members. Communication will include:
 - a. Regular written reports with data analyses and recommendations.
 - b. Regular documentation following corporate site visits to summarize findings and communicate recommendations for program refinement.
 - c. School board presentations summarizing the project and data analyses when applicable.
4. District staff providing LBLP small group instruction will be given access to the *INFORMS for Schools* database during the term of this agreement. District employees will be responsible for timely and accurate data entry of test score and attendance information.
5. Consultation – Project Consultants, using video conferencing technology, will provide job-embedded support sessions from August 11, 2025 to May 28, 2026 as follows:
 - 1st semester: Up to 11 weekly job-embedded support sessions (sample schedule: 7 weekly, 5 every other week, 4 monthly).
 - 2nd semester: Up to 10 weekly job-embedded support sessions (sample schedule: 7 weekly, 9 monthly).

It is the District's responsibility to provide LBLP with a schedule of consulting sessions no later than two (2) weeks prior to initiating consulting services. The consulting sessions will be delivered during the start and end dates listed herein according to this schedule. Payment for the consulting sessions is non-refundable regardless of the actual sessions used during the term start and end dates listed herein. Project Consultants will

mentor staff, pace students through programs, and assist in oversight of classroom and small group instruction.

Project Consultant duties will also include:

- Oversight to ensure consistency within school in program implementation
 - Administration and oversight of small group instruction components (listed below)
 - Communication to District staff, LBLP staff, and the school community concerning operations of the project
 - Additional assistance to the site facilitators in mentoring and professional development for District staff
6. To utilize Zoom®, equipment minimum requirements include: a.) a computer with a 2.2 GHz Core 2 Duo processor and 4 GB of memory, b.) A webcam, c.) A projector, d.) speakers, e.) microphone, f.) 2x2 internet connection. If the District is using their own video conferencing software for coaching sessions, the District must share login details to that platforms at least One (1) week prior to the first consulting appointment. District video conferencing software and hardware must provide LBLP consultants the ability to see, hear, and interact with District students and instructors. Lindamood-Bell is unable to provide technical support for district hardware or software.

SCHEDULE 4

Community outreach services to be provided by LBLP to the District as follows:

1. LBLP will provide One (1) Tips for Home presentation that includes strategies for parents/guardians to use at home with their students (dates to be mutually scheduled)

SCHEDULE 5

The total fee to the District is a \$92,430 flat fee plus any applicable taxes. The District will provide payment according to the following schedule:

August 11, 2025—\$7,830 (includes a \$1570 discount)

September 1, 2025—\$9,400

October 1, 2025—\$9,400

November 1, 2025—\$9,400

December 1, 2025—\$9,400

January 1, 2026—\$9,400

February 1, 2026—\$9,400

March 1, 2026—\$9,400

April 1, 2026—\$9,400

May 1, 2026—\$9,400

SCHEDULE 6

Materials for instruction and assessments:

1. Instructional Materials: The District shall acquire reasonable amounts of the following by the beginning of scheduled consulting sessions. LBLP will make recommendations for materials in addition to the following:

For Small Group Instruction (Remediation)	
Per Instructor	Per Student

V/V® Kit	V/V® Workbook Grades 2-6 sets* (consumable)
V/V® Teacher's Manual (inc in kit)	
See Time Fly Vols 1 & 2*	
Imagine That! Giant Book Grades 2-5	
Imagine That! Grades 2-5	
Seeing Stars® Kit	Decoding Workbooks Set 1-6* (consumable)
Star Words-Second 500 cards (501-1000)	Catch a Star Workbooks Set 1-6* (consumable)
Seeing Stars® Multisyllable Practice Box	
Seeing Stars® Set Reading Practice CD ROM*	
LiPS® Clinical Kit*	
For Classroom Instruction (Grades K-3)	
Per Instructor	
V/V® Kit	
V/V® Workbooks Grades 2-4 sets	
Imagine That! Giant Book Grades 2-5	
Seeing Stars® Kit	
Star Words-Second 500 cards (501-1000)	
Decoding Workbook Set 1-5	
Seeing Stars® Multisyllable Practice Box	
LiPS® Clinical Kit*	
For Classroom Instruction (Grades 3-6)	
Per Instructor	
V/V® Kit	
See Time Fly Vols 1 & 2*	
Imagine That! Giant Books Grades 2-5	
V/V® Workbooks Grades 2-6 sets*	

**For appropriate levels only, 1 kit per school.*

In addition, LBLP may recommend further contextual reading material if it is deemed necessary for more effective implementation of the LBLP programs for instruction.

These materials may be purchased through Gander Educational Publishing at (800) 554-1819 or www.ganderpublishing.com.

2. Testing Materials: Tests should be administered by qualified teachers or other professionals who demonstrate an aptitude to follow standardized testing protocol and can correctly analyze and score student responses. In addition, each school site will acquire sufficient test protocols and forms for Lindamood-Bell's testing battery. Each school site will acquire adequate amounts of the following:

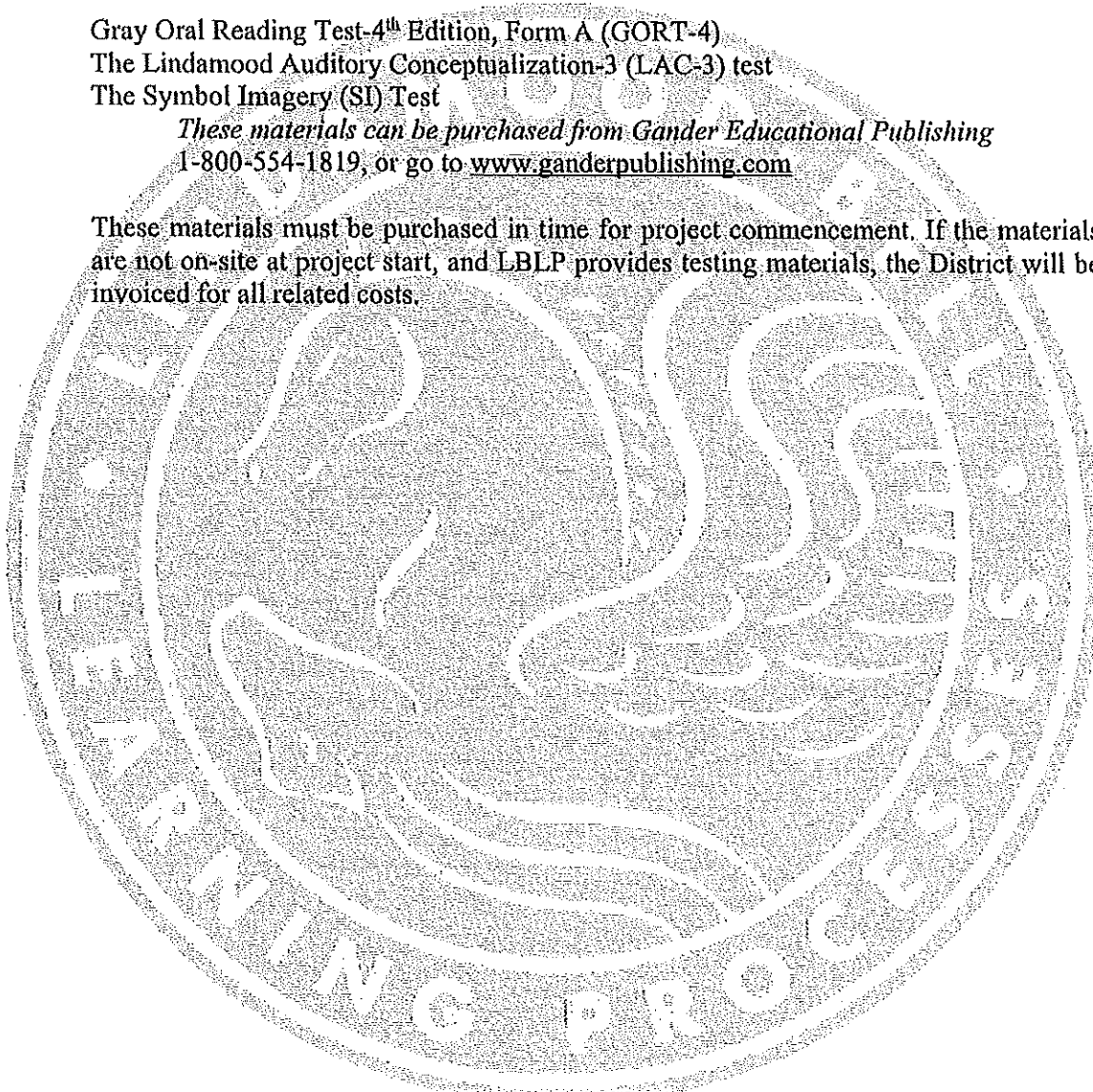
Peabody Picture Vocabulary Test 5, Form A (PPVT-5), receptive vocabulary
Woodcock Reading Mastery Tests, Form A (WRMT-III), word attack sub-test

*These materials can be purchased from Pearson Assessments
1-800-627-7271, or go to www.pearsonclinical.com*

Wide Range Aptitude Test-5th Edition (WRAT-5), reading and spelling
*These materials can be purchased from Slosson Educational Publications, Inc.
1-888-756-7766, or go to www.slosson.com*

Gray Oral Reading Test-4th Edition, Form A (GORT-4)
The Lindamood Auditory Conceptualization-3 (LAC-3) test
The Symbol Imagery (SI) Test
*These materials can be purchased from Gander Educational Publishing
1-800-554-1819, or go to www.ganderpublishing.com*

These materials must be purchased in time for project commencement. If the materials are not on-site at project start, and LBLP provides testing materials, the District will be invoiced for all related costs.



“Exhibit A”

LBLP Program Expectations for Pinellas County Schools

The following outlines expectations for LBLP program implementation in Pinellas County Schools for the 2025-2026 school year. Adherence to these program expectations and the fidelity of the LBLP Model will help ensure instructional quality and allow the district to maximize student achievement under the LBLP Model.

PROFESSIONAL DEVELOPMENT

- a. All key principals who will be managing and monitoring LBLP instruction will attend the introductory 5-day workshop.
- b. All teachers from participating schools will attend the 5-day workshop.
- c. Participation in a workshop is not intended to be or sufficient interaction to enable the participant to train others in the LBLP programs.
- d. All key district administration and all principals will attend the LBLP Leadership Orientation – (minimum 4 hours).

ACCOUNTABILITY

- a. LBLP Project Director will meet monthly with principals from all participating sites and with a designated district administrator (to be designated by the district) to review key indicators for LBLP instruction, including attendance, numbers of students in small-group instruction, number of classrooms implementing LBLP, and the amount of time devoted to LBLP implementation.
- b. Site principals from participating sites will conduct regular classroom visits to fulfill LBLP “Look Fors” and provide timely feedback to teachers based on these observations.
- c. A designated district administrator (to be designated by the district) will serve as the overall District Coordinator of Lindamood-Bell® implementation, reporting directly to the Superintendent on all matters concerning Lindamood-Bell.
- d. Key district administration will address environmental and fidelity issues and recommendations with site principals.
- e. LBLP will collaborate with the District administration to draft and submit expectations of LBLP implementation for District leadership and teachers (optional).
- f. LBLP will submit a mid-year report, an end-of-year report, and a state achievement test report to the District School Board, with data analyses, a summary of key indicators, and recommendations for improving the program fidelity.

LBLP INSTRUCTIONAL EXPECTATIONS AT PARTICIPATING SITES

LBLP Small-Group Instruction

- a. Students at risk for reading failure (e.g., students not proficient on the state achievement test, students in Special Education, etc.) will be the priority for participation in LBLP small-group instruction.
- b. To maximize school-wide Adequate Yearly Progress (AYP), schools must provide small-group instruction for a sufficient number of at risk students.

- c. The amount of daily instruction and duration of instruction will be based on individual learning profiles.
- d. Instruction is scheduled for a minimum of 90 minutes daily for middle and high schools and a minimum of 60 minutes daily for elementary schools.
- e. Students will be scheduled to receive a minimum of 100 hours of small-group instruction. Students with less than 50 hours will not be post tested and included in LBLP's accountability reports.
- f. Small, homogeneous groups (maximum of 5).
- g. LBLP battery of tests will be implemented at all participating schools for each student identified for small-group instruction: GORT 4, Woodcock Reading Mastery Test-III (WRMT-III), WRAT 5 Reading and Spelling, Symbol Imagery, PPVT 5 Vocabulary, and Lindamood Auditory Conceptualization test (optional).
- h. Additionally, other assessments used for progress monitoring may be included in the overall analyses and reporting.
- i. Only tests given within the last 3-4 months will be used for scheduling, grouping, and assessment purposes.

Lindamood-Bell® Classroom Instruction

- a. All K-2 classroom teachers will provide a minimum 20 minutes of daily, stand-alone instruction in the Visualizing and Verbalizing® program throughout the school year (teachers will document instructional time and tasks in the LBLP Classroom Folder).
- b. All K-2 classroom teachers will provide a minimum 20 minutes of daily, stand-alone instruction in the Seeing Stars® program throughout the school year (teachers will document instructional time and tasks in the LBLP Classroom Folder).
- c. All K-5 classroom teachers will integrate the Seeing Stars® and Visualizing and Verbalizing® program methodology through the curriculum, in all language arts and content area instruction and methodology throughout the curriculum.



July 22, 2025

Lynne Mowatt
Pinellas County Schools
Largo, FL

Dear Lynne,

This letter is to confirm that we will be providing the following services to Pinellas County Schools during the 2025-2026 School Year.

- Six (6) Seeing Stars Public Registrations
- Six (6) Visualizing and Verbalizing Public Registration

We're pleased to provide these services, valued at \$8,700, at no additional cost per your request to reduce fees to stay within current budget restrictions and in consideration of Pinellas County Schools' commitment to sustainable implementation of sensory-cognitive instruction.

Sincerely,

A handwritten signature in cursive script that reads "Melissa Garner".

Melissa Garner
Lindamood-Bell for Schools

Corporate Headquarters
416 Higuera Street, San Luis Obispo, CA 93401
P. (805) 541-3836 • (800) 233-1819
LindamoodBell.com





LINDAMOOD-BELL

LEARNING PROCESSES

Created Date 7/29/2025

Contact Name Lynne Mowall

Phone 7275886041

Email mowall@pcsb.org

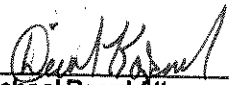
Account Name School Board of Pinellas County

Billing Address Accounts Payable Department PO Box 2942
Largo, FL 33779-2942
USA

Product	Product Description	Service Fee
Seeing Stars® (SI™) Public Registration - 6	- 1.3 Continuing Education Units, 13 seat hours - View upcoming classes at lindamoodbell.com/workshop-schedule	\$0
Visualizing & Verbalizing® (VV®) Public Registration - 6	- 1.3 Continuing Education Units, 13 seat hours - View upcoming classes at lindamoodbell.com/workshop-schedule	\$0

Description 6 educators to attend Seeing Stars and Visualizing & Verbalizing workshops.

Approved As To Form:


School Board Attorneys Office

Expiration Date 9/1/2025

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 25-785-164

Title: College Board AP Exam Fees

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Per bid : Thru 6-30-2026

☒ N/A - One Time Purchase

Contract Value: \$ 1,448,470.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☐ Length of Each Term	☒ None
	6-months	1 - year	

Rationale/Reason

Investing in Advanced Placement examinations through College Board aligns directly with our district's mission to promote equitable access, academic excellence and college readiness. The purchase of will support the continued delivery of high-quality Advanced Placement programs at our schools in the following ways: College Readiness and Credit Opportunities, Academic Rigor and Student Achievement, Equity and Access, National Recognition and School Profile, and Preparation for Future Success.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP -CPP, CPPO, CPP B **For:** Districtwide
Title: Director, Purchasing Department

Requested By: Andrea Flocken **Buyer:** Bianca Hock
Title: Specialist, K12 Advanced Studies/Academic Excellence **Buyer I**

Contractor Name: College Board
Address: PO 30171
New York, NY 10087

Phone: 877-349-1550
Email: adrfaya@collegeboard.org
Vendor ID: V-7438

(See Attached Tabulation)

25-785-164

College Board AP Exams			
High School	QTY	Estimated Unit Price	Estimated Amount
Boca Ciega #101505	804	\$ 90.00	\$ 72,360.00
Clearwater #100265	134	\$ 90.00	\$ 12,060.00
Countryside #100264	1307	\$ 90.00	\$ 117,630.00
Dunedin #100428	943	\$ 90.00	\$ 84,870.00
East Lake #101739	2052	\$ 90.00	\$ 184,680.00
Gibbs #101510	532	\$ 90.00	\$ 47,880.00
Hollins #101507	620	\$ 90.00	\$ 55,800.00
Lakewood #101516	633	\$ 90.00	\$ 56,970.00
Largo #100925	1685	\$ 90.00	\$ 151,650.00
Northeast #101520	1224	\$ 90.00	\$ 110,160.00
Osceola #101597	1760	\$ 90.00	\$ 158,400.00
Palm Harbor #100254	2318	\$ 90.00	\$ 208,620.00
Pinellas Park #100927	1323	\$ 90.00	\$ 119,070.00
Richard O Jacobson #100354	118	\$ 90.00	\$ 10,620.00
Seminole #100928	1364	\$ 90.00	\$ 122,760.00
St. Petersburg #101530	1819	\$ 90.00	\$ 163,710.00
Tarpon Springs #101735	247	\$ 90.00	\$ 22,230.00
ESTIMATED FEE REDUCTIONS	7000	\$ (37.00)	\$ (259,000.00)
ESTIMATED FEES (LATE EXAM, LATE ORDER, CANCEL, UNUSED)	200	\$ 40.00	\$ 8,000.00
TOTAL ESTIMATED AP EXAM COST			\$ 1,448,470.00

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 24-CR-019

Title: Flatwork Installations

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/17/25 thru 12/16/26 ☐ N/A - One Time Purchase

Contract Value: \$ 600,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
1	6-months	1 - year	

Rationale/Reason

This contract secures firm fixed pricing on flatwork installations throughout the district.

Bidders Solicited: 0 Bids Received: 0 Late Bids: 0 Rejected Bids: 0 ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Christina DiLeonardo-Rowan
Title: Director, Maintenance Department

The bid selected a qualified **“Flat Work Concrete Specialty Contractor”** to provide all labor, materials, equipment and supervision necessary to perform the installation of concrete sidewalks, slabs, footers, driveways, driveway aprons, combination curb and gutters as well as other such types of “flat work” concrete installations at various facilities county wide, per specifications.

Description of work:	Unit of Measure	McDaniel Group Enterprises, Inc.
Concrete Sidewalk (matching existing grade) - 4” X 5’ wide w/ synthetic fiber reinforcement, installed	Sq. Ft.	\$8.00
Concrete Sidewalk (placed directly on ground) - 4” X 5’ wide w/ synthetic fiber reinforcement, installed	Sq. Ft.	\$8.00
Concrete Slab - w/ 6”X6” wire mesh reinforcement – 4” X 10’ X 25’ without footer, installed	Sq. Ft.	\$8.00
Concrete Slab (monolithic) - 4” X 10’ X 25’ - w/ 6”X6” wire mesh reinforcement, to include a continuous 18” X 18” footer, w/ (2) #5 rebar, installed	Sq. Ft.	\$22.00
Concrete Driveway Apron – 8” x 20’ X 25’ - w/ 6”X6” wire mesh reinforcement, to include (1) 20’ X 18” X 18” “bell” footer, w/ (3) #5 rebar, installed	Sq. Ft.	\$20.00
Reinforced Concrete Curb (cast in place) - 6” X 24” X 100 LF w/ (2) # 5 rebar, installed	Linear Ft.	\$26.00
Sod Removal & Grading - For installation of sidewalks, slabs & driveways (includes mobilization & debris removal from site)	Sq. Ft.	\$3.00
Demolition of Existing 4” X 5’ Concrete Sidewalk (includes mobilization, grading & debris removal from site)	Sq. Ft.	\$5.00

LABOR PRICING:

Labor only for the occasional times the District will provide the parts and materials for the project.

All fees, charges and expenses of any kind, including travel portal to portal shall be factored into labor prices.

	McDaniel Group Enterprises, Inc.
<i>Straight Time (M-F 7:00 am to 4:00 pm)</i>	<i>Unit Prices</i>
• Journeyman, or Supervisor per hour	\$90.00
• Helper, per hour	\$75.00
<i>Nights and Weekends – After normal hours.</i>	
• Journeyman, or Supervisor per hour	\$125.00
• Helper, per hour	\$100.00
<i>Emergencies Nights and Weekends – After normal hours.</i>	
<i>(Emergency repair calls during normal working hours are billed at normal rates)</i>	
• Journeyman, or Supervisor per hour	\$130.00
• Helper, per hour	\$110.00
Discounted Rate in Percentage: Provide our discounted rates for any parts or materials should the District purchase the supplies from your company/	0%

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 24-CR-014

Title: Variable Frequency Drive Repair

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 12/17/25 thru 12/16/26 ☐ N/A - One Time Purchase

Contract Value: \$ 250,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☒ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
1	6-months	1 - year	

Rationale/Reason

This contract secures firm fixed labor rates and percentage discounts for materials and equipment to repair variable frequency drives throughout the district.

Bidders Solicited: Bids Received: Late Bids: Rejected Bids: ☐ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Christina DiLeonardo-Rowan
Title: Director, Maintenance Department

Provide labor, materials and equipment to repair Variable Frequency Drives, on an as needed basis, county wide, per specifications. This contract establishes both fixed hourly labor rates and firm percentage discounts for all materials and parts for the contract period as specified herein.

	Drive Tech, Inc.	Stan Weaver and Company, Inc.
Labor Rates:		
• Hourly Labor Rate, Straight Time (7:00-4:00)	\$99.00/hr.	\$105.00/hr.
• Hourly Labor Rate, Overtime	\$135.00/hr.	\$157.50/hr.
• Cost of factory labor for repair services, if needed.	\$125.00/hr.	\$125.00/hr.
Discount off of retail price for parts:		
• Graham	10%	0%
• Toshiba	10%	0%
• ABB	10%	15%
• Yaskawa	10%	0%

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 25-007-166

Title: Pickup and Disposal of Oil, Fluids & Filters

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☒ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☐ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 09/26/2025- 9/25/2026 ☐ N/A - One Time Purchase

Contract Value: \$ 75,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
2	6-months	1 - year	

Rationale/Reason: Utilize with the County of Volusia ITB No. 25-B-94LS to secure firm pricing for pickup and disposal of oil, fluid and filters through the district.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Michael Hewett **Buyer:** Christina DiLeonardo-Rowan
Title: Director, Maintenance Department

**RECOMMENDATION OF AWARD
VENDORS PRICING ATTACHED**



Master Agreement

NO. 760 12642 - 1

TERM: 2025-10-07 to 2028-10-07

Page 1 of 2

Date Issued: 10/08/2025

Vendor contact: Name: BARBARA HENDRIX Phone: 800-435-8467 E-mail: Ext.:		County contact: Name: JENNIFER STIRK Phone: 386-947-2952 E-mail: JStirk@volusia.org Ext.: CENTR		Bill To: County of Volusia AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720	
Vendor Name: HAGAN HOLDING COMPANY HOWCO ENVIRONMENTAL SERVICES 24133 S.R. 40 ASTOR, FL 32102-3031		Vendor No. 98101500040		Ship To: AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720	
Solicitation Number: 25-B-94LS Award Date: 2025-09-26 Award Authorization: DIRECTOR		Purchasing LISA SMITH Phone: 386-822-5788 E-mail: mlsmith@volusia.org Ext: 15788 Payment Terms: Net 45 Days, FOB Dest, Freight allowed			
Document Description: PICK-UP AND DISPOSAL OF OIL, FLUIDS, AND FILTERS					

Line Item	Commodity Code	Unit	Description	Unit Price or Contract Amount
1	96871	EA	As per attached pricing,	0.000000
2	96871	EA	Analytical Testing	0.000000

Pam Wilsky, CPPO, CPPB
Purchasing & Contracts Director

County of Volusia
Sales Tax Exemption Number
85-8012622393C-9

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A delivery order is required for the release of items / services from the referenced Master Agreement. If a solicitation number is referenced then the terms and conditions of said solicitation become part of the Master Agreement. Deviation from prices stated is not permitted without a signed corrected Change Order.

If vendor terms and conditions conflict with County of Volusia Terms and Conditions, the County's Terms and Conditions prevail. See reverse side for terms and conditions.



Master Agreement

NO. 760 12643 - 1

TERM: 2025-10-07 to 2028-10-07

Page 1 of 2

Date Issued: 10/08/2025

Vendor contact: Name: Jessica Echeverria Phone: 385-488-1843 Ext.: E-mail: jessicaecheverria@enviroserve.com		County contact: Name: JENNIFER STIRK Phone: 386-947-2952 Ext.: CENTR E-mail: JStirk@volusia.org		Bill To: County of Volusia AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720	
Vendor Name: EnviroServe, Inc. 9815 S Monroe Street, #300 Sandy, UT 84070		Vendor No. VS14051		Ship To: AS REQUIRED BY USING DEPARTMENT VOLUSIA COUNTY, FL 32720	
Solicitation Number: 25-B-94LS Award Date: 2025-09-26 Award Authorization: DIRECTOR		Purchasing Phone: LISA SMITH 386-822-5788 E-mail: mlsmith@volusia.org		Ext: 15788 Payment Terms: Net 45 Days, FOB Dest, Freight allowed	
Document Description: PICK-UP AND DISPOSAL OF OIL, FLUIDS, AND FILTERS					

Line Item	Commodity Code	Unit	Description	Unit Price or Contract Amount
1	96871	EA	As per attached pricing,	0.000000
2	96871	EA	Analytical Testing	0.000000

Pam Wilsky, CPPO, CPPB
Purchasing & Contracts Director

County of Volusia
Sales Tax Exemption Number
85-8012622393C-9

Remainder of page is blank

A delivery order is required for the release of items / services from the referenced Master Agreement. If a solicitation number is referenced then the terms and conditions of said solicitation become part of the Master Agreement. Deviation from prices stated is not permitted without a signed corrected Change Order.

If vendor terms and conditions conflict with County of Volusia Terms and Conditions, the County's Terms and Conditions prevail. See reverse side for terms and conditions.

Purchase Order (PO) or Master Agreement (MA) Terms and Conditions

Providing any good or service constitutes acceptance of this entire PO or MA without exception.
In the event this document is issued based on a solicitation or quote, the terms and conditions of the solicitation or quote prevail.

Acceptance. Products/Services purchased as result of this PO or MA may be tested for compliance with specifications. Items delivered not in conformance with the specifications may be rejected and returned at the Provider's expense. Those items and items not delivered by the delivery date specified in the accepted offer and/or PO or MA may be purchased on the open market.

Cancellation of Order. A request by either party to the PO to cancel the order at no cost.

Delivery. Title and risk of loss shall pass when items have been received, inspected, and accepted by County of Volusia ("County"). All associated shipping, insurance, and other related costs shall be borne by Provider.

Discontinued. Provider shall give County 30 (thirty) days advance notice of a discontinued item(s) so that County can purchase additional quantities of discontinued item(s). County must give written approval of replacement(s) if they exceed previous price or fail to meet quality, form, fit, or function of the discontinued item. Time is of the essence regarding Performance of Services and this PO or MA can be terminated by the County for convenience, non-appropriation of funds, or non-performance.

Disputes. If such dispute arises under this PO or MA and is not resolved informally by the parties within five (5) business days, the party bringing a claim ("Disputing Party") shall deliver to the first level representative of the other party a written statement ("Dispute Notice") describing the dispute. If the respective representatives cannot resolve the dispute within ten (10) days, the dispute shall be escalated through two higher levels of management. If the dispute has not been resolved within 25 (twenty- five) calendar days after delivery of the Disputing Party's notice, either party may give written notice to the other party declaring the resolution process terminated and pursue other legal recourse or initiate formal non-binding mediation before a single mediator, which shall be completed within 30 (thirty) days of initiation, in accordance with rules of practice and procedure adopted by the Supreme Court of Florida for court-ordered mediation, Rule 1.700, et seq., of the Florida Rules of Civil Procedure, and Chapter 44, Florida Statutes. If the dispute remains unresolved after conducting such mediation, then either party may proceed to finalize such termination remedies and commence litigation in a court of competent jurisdiction.

E-Verify. By providing any good or service to the County or accepting payment for same, Provider warrants and certifies it has registered with and uses the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees. Provider is subject to and agrees to abide by Sections 446.09 and 446.095, Fla. Stat. Provider shall not enter into a contract with a subcontractor without prior approval from the County; Provider will be required to comply with the provisions of Section 446.095, Fla. Stat.

Emergency Procurement. This Agreement and the products/services provided may be utilized in the event of declared State/Federal Emergency and Contractors shall be prepared to comply with the requirements of the FEMA Super Circular CFR 200.318-326 and Appendix II Contract Provisions as amended. These documents can be found on the Internet at: <https://www.gpo.gov/fdsys/granule/CFR-2014-title2-vol1/CFR-2014-title2-vol1-sec200-318>

Federal Grant Funded Purchases. This Agreement and the products/services provided if purchased with Federal grant funds shall be prepared to comply with the requirements of the 2 CFR 200.318-327 and Appendix II Contract Provisions as amended. These documents can be found on the Internet at: <https://www.gpo.gov/fdsys/granule/CFR-2014-title2-vol1/CFR-2014-title2-vol1-sec200-318>. Payment Terms for these purchases shall be net 30 days.

Governing Law/Jurisdiction/Venue. This PO or MA shall be governed by the laws of the State of Florida and venue for any litigation arising from this PO or MA shall be in the County of Volusia, Florida, and any trial shall be non-jury. Provider shall comply with all applicable laws and regulations.

Human Trafficking Pursuant to Section 787.06, Florida Statutes, when a contract is executed, renewed, or extended between you, a nongovernmental entity, and Volusia County, a governmental entity in the State of Florida, you are hereby acknowledging under penalties of perjury that you do not use coercion to employ any person for labor or services. Coercion includes, without limitation, using or threatening to use physical force against any person; restraining, isolating, or confining or threatening to restrain, isolate, or confine any person without lawful authority and against her or his will; using lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined; destroying, concealing, removing, confiscating, withholding, or possessing any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person; causing or threatening to cause financial harm to any person; enticing or luring any person by fraud or deceit; or providing a controlled substance as outlined in Schedule I or Schedule II of Section 893.03, Florida Statutes, to any person for the purpose of exploitation of that person.

Insurance. For goods and services delivered or performed by Provider on County premises, Provider certifies it maintains comprehensive general liability insurance and auto insurance in the amounts identified in the solicitation and/or contract and any amendments thereto pertaining to this PO or MA, or from an A.M. Best "A -" or better rated insurance firm authorized by the State of Florida Insurance Commissioner. The County reserves the right to require the "County of Volusia" be named as additional insured for projects when deemed necessary. For services performed off County premises and goods delivered by third party carriers, the Provider shall use such carriers that maintain such insurance coverage as set forth above.

Intellectual Property. Provider agrees to protect, defend, indemnify, and save the County, its agents, officials, including elected officials, and employees of the County harmless from and against any and all claims, demands, actions, and causes of action which may arise asserting that a copyright, trademark, trade secret, or patent ("Intellectual Property"), as provided under this PO or MA, infringes or misappropriates any third party's Intellectual Property. If Provider must pay a third party any license, royalty, or other such usage fee in order to deliver the item(s) under this PO or MA, such third party and usage fee must be specified in the Provider's offer to sell to the County.

Indemnification. The Contractor shall indemnify, defend and hold harmless the County and its employees, officers, elected and appointed officials, agents, attorneys, representatives, volunteers, divisions, departments, districts, authorities, and associated entities from and against all claims, damages, losses, and expenses, including, but not limited to attorney's fees, arising out of or resulting from the performance of this Agreement to the extent that any such claim, damage, loss and expense is caused by any negligent act or omission of the Contractor, anyone directly or indirectly employed by Contractor.

Modification & Assignment. County may unilaterally change, at no additional cost, the quantity and receiving point within the County for items not yet shipped. All other items must be mutually agreed upon in writing. County is not required to pay for defective items, back-orders, late deliveries, those quantities exceeding the PO or MA quantity, or items shipped at a higher price than stated on the PO or MA. Neither this PO or MA nor any interest herein shall be assigned, transferred, or encumbered by Provider except as authorized in writing by the County.

Notices. All notices given by one party to the other party under this PO or MA shall be delivered to the receiving party's address set forth on this PO either by hand, qualified courier, or e-mail and shall be deemed received the day after it is transmitted. For the County, it shall be addressed to the Purchasing and Contracts Department, 123 West Indiana Avenue, 3rd Floor, DeLand, Florida, 32720 or purchasing@volusia.org.

No Waiver. Except as expressly set forth herein, no failure or delay on the part of County in exercising any right, power, or remedy hereunder shall operate as or be deemed a waiver thereof, nor shall any single or partial exercise of any right, power, or remedy preclude any other or further exercise thereof, or the exercise of any other right, power, or remedy.

Order of Precedence. In the event of conflict between this PO or a Master Agreement (MA), the originating Volusia County contract and amendments thereto shall be controlling. This control shall pertain to all specifications and scopes of work included in the originating Volusia County contract and any amendments thereto.

Payment. Except for construction services, which shall be paid pursuant to the Florida Prompt Payment Act, County shall pay Provider within 45 (forty-five) days after receipt of an accurate and undisputed invoice, unless the County accepts a prompt payment discount from Provider and the goods or services are not defective. Invoice, packing slip, delivery receipt, order acknowledgement, and correspondence shall clearly indicate the PO or MA number. Any additional or different terms and conditions on Provider's documents shall be considered null and void. The County may deduct amounts it is due from Provider's payment or not pay disputed invoices until such dispute is resolved. Nothing in this PO or MA shall create any obligation on the part of the County to pay directly to any subcontractor of Provider any monies due to such subcontractor or claims of such subcontractor for amounts owed by Provider to subcontractor for goods or services provided under this PO or MA.

Sovereign Immunity. The County expressly retains all rights, benefits and immunities of sovereign immunity in accordance with Section 768.28, Florida Statutes. Notwithstanding anything set forth in any section of the Agreement, Master Agreement, and/ or this Purchase Order to the contrary, nothing in any such documents shall be deemed as a waiver of immunity or the limitations of liability of the County beyond any statutory limited waiver of immunity or limits of liability which may have been or may be adopted by the Florida Legislature, and the cap on the amount and liability of the County for damages regardless of the number or nature of claims in tort, equity, or contract shall not exceed the dollar amount set by the legislature for tort. Nothing in the Agreement, Master Agreement, or this Purchase Order shall inure to the benefit of any third party for the purpose of allowing any claim against the County, which would otherwise be barred under the doctrine of sovereign immunity or by operation of law.

Taxes. County is exempt from Manufacturers' Federal Excise Tax (Exemption# 49-6000-885) and Florida sales tax (Exemption# 85-8012622393C-9). Certificates are available at www.volusia.org/purchasing. After accessing the foregoing website, select, "Doing Business with Volusia County" and "Consumer Certificate of Tax Exemption" from the available menu screens to see a copy of the certificates.

Termination for Convenience. The County may cancel the PO or MA in whole or part when it is in the best interest of the County with thirty (30) days notice.

UCC. In addition to any rights or remedies contained in this P.O., each party shall have rights, duties, and remedies available through the Uniform Commercial Code (UCC).

Warranty. Provider warrants that all Work or Services performed under this PO or MA shall be performed in a good and competent workmanlike manner to the satisfaction of the County, and materials shall be of good quality (unless otherwise stated on PO or MA) and free from defects and pursuant to specifications and requirements of the contract related to this PO or MA.

Unless specifically asked by the County, the County of Volusia shall not be listed as a reference. The respondent shall provide examples of similar projects which best illustrates the Consultant's qualification for the scope of services.

- [References Form\(492427\) \(1\)...](#)

8.25.25_-_References_Form(492427).pdf

PRICE TABLES

PRICE LIST

Travel time to and from facilities is not billable time. All materials and disposal cost shall be included in the unit price.

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Used Oil pick-up	1	GAL	\$0.67	\$0.67
2	Used Antifreeze pick-up	1	GAL	\$0.88	\$0.88
3	Sludge pick-up	1	GAL	\$0.88	\$0.88
4	Mixed Liquids from oil/water separator	1	GAL	\$0.49	\$0.49
5	Used Filter pick-up	1	DRUM	\$155.00	\$155.00
6	Used Paint pick-up 18-gallon drum	1	DRUM	\$39.00	\$39.00
7	Used Paint pick-up 30-gallon drum	1	DRUM	\$61.00	\$61.00
8	Paint Solvents pick-up 30-gallon drum	1	DRUM	\$168.00	\$168.00
9	Pads and Oil Absorbents 55-gallon drum	1	DRUM	\$155.00	\$155.00

[ENVIROSERVE] RESPONSE DOCUMENT REPORT

ITB No. 25-B-94LS

Pickup and Disposal of Oil, Fluid and Filters

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
10	Aircraft Deicer pick-up 55-gallon drum	1	DRUM	\$155.00	\$155.00
11	VAC Truck with Operator	1	HOUR	\$250.00	\$250.00
12	Labor Rate for Additional Services	1	HOUR	\$130.00	\$130.00
13	Spent Gasoline and other fuels pick-up	1	GAL	\$0.41	\$0.41
14	Service/Stop Fee	1	EA	\$750.00	\$750.00
TOTAL					\$1,866.33

Purchase Order (PO) or Master Agreement (MA) Terms and Conditions

Providing any good or service constitutes acceptance of this entire PO or MA without exception.
In the event this document is issued based on a solicitation or quote, the terms and conditions of the solicitation or quote prevail.

Acceptance. Products/Services purchased as result of this PO or MA may be tested for compliance with specifications. Items delivered not in conformance with the specifications may be rejected and returned at the Provider's expense. Those items and items not delivered by the delivery date specified in the accepted offer and/or PO or MA may be purchased on the open market.

Cancellation of Order. A request by either party to the PO to cancel the order at no cost.

Delivery. Title and risk of loss shall pass when items have been received, inspected, and accepted by County of Volusia ("County"). All associated shipping, insurance, and other related costs shall be borne by Provider.

Discontinued. Provider shall give County 30 (thirty) days advance notice of a discontinued item(s) so that County can purchase additional quantities of discontinued item(s). County must give written approval of replacement(s) if they exceed previous price or fail to meet quality, form, fit, or function of the discontinued item. Time is of the essence regarding Performance of Services and this PO or MA can be terminated by the County for convenience, non-appropriation of funds, or non-performance.

Disputes. If such dispute arises under this PO or MA and is not resolved informally by the parties within five (5) business days, the party bringing a claim ("Disputing Party") shall deliver to the first level representative of the other party a written statement ("Dispute Notice") describing the dispute. If the respective representatives cannot resolve the dispute within ten (10) days, the dispute shall be escalated through two higher levels of management. If the dispute has not been resolved within 25 (twenty- five) calendar days after delivery of the Disputing Party's notice, either party may give written notice to the other party declaring the resolution process terminated and pursue other legal recourse or initiate formal non-binding mediation before a single mediator, which shall be completed within 30 (thirty) days of initiation, in accordance with rules of practice and procedure adopted by the Supreme Court of Florida for court-ordered mediation, Rule 1.700, et seq., of the Florida Rules of Civil Procedure, and Chapter 44, Florida Statutes. If the dispute remains unresolved after conducting such mediation, then either party may proceed to finalize such termination remedies and commence litigation in a court of competent jurisdiction.

E-Verify. By providing any good or service to the County or accepting payment for same, Provider warrants and certifies it has registered with and uses the U.S. Department of Homeland Security's E-Verify system to verify the work authorization status of all new employees. Provider is subject to and agrees to abide by Sections 446.09 and 446.095, Fla. Stat. Provider shall not enter into a contract with a subcontractor without prior approval from the County; Provider will be required to comply with the provisions of Section 446.095, Fla. Stat.

Emergency Procurement. This Agreement and the products/services provided may be utilized in the event of declared State/Federal Emergency and Contractors shall be prepared to comply with the requirements of the FEMA Super Circular CFR 200.318-326 and Appendix II Contract Provisions as amended. These documents can be found on the Internet at: <https://www.gpo.gov/fdsys/granule/CFR-2014-title2-vol1/CFR-2014-title2-vol1-sec200-318>

Federal Grant Funded Purchases. This Agreement and the products/services provided if purchased with Federal grant funds shall be prepared to comply with the requirements of the 2 CFR 200.318-327 and Appendix II Contract Provisions as amended. These documents can be found on the Internet at: <https://www.gpo.gov/fdsys/granule/CFR-2014-title2-vol1/CFR-2014-title2-vol1-sec200-318>. Payment Terms for these purchases shall be net 30 days.

Governing Law/Jurisdiction/Venue. This PO or MA shall be governed by the laws of the State of Florida and venue for any litigation arising from this PO or MA shall be in the County of Volusia, Florida, and any trial shall be non-jury. Provider shall comply with all applicable laws and regulations.

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Insurance. For goods and services delivered or performed by Provider on County premises, Provider certifies it maintains comprehensive general liability insurance and auto insurance in the amounts identified in the solicitation and/or contract and any amendments thereto pertaining to this PO or MA, or from an A.M. Best "A -" or better rated insurance firm authorized by the State of Florida Insurance Commissioner. The County reserves the right to require the "County of Volusia" be named as additional insured for projects when deemed necessary. For services performed off County premises and goods delivered by third party carriers, the Provider shall use such carriers that maintain such insurance coverage as set forth above.

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Unless specifically asked by the County, the County of Volusia shall not be listed as a reference. The respondent shall provide examples of similar projects which best illustrates the Consultant's qualification for the scope of services.

- [References Form\(492427\) \(1\)...](#)

Howco10.pdf

PRICE TABLES

PRICE LIST

Travel time to and from facilities is not billable time. All materials and disposal cost shall be included in the unit price.

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Used Oil pick-up	1	GAL	\$0.05	\$0.05
2	Used Antifreeze pick-up	1	GAL	\$1.00	\$1.00
3	Sludge pick-up	1	GAL	\$2.08	\$2.08
4	Mixed Liquids from oil/water separator	1	GAL	\$1.05	\$1.05
5	Used Filter pick-up	1	DRUM	\$75.00	\$75.00
6	Used Paint pick-up 18-gallon drum	1	DRUM	\$750.00	\$750.00
7	Used Paint pick-up 30-gallon drum	1	DRUM	\$750.00	\$750.00
8	Paint Solvents pick-up 30-gallon drum	1	DRUM	\$750.00	\$750.00
9	Pads and Oil Absorbents 55-gallon drum	1	DRUM	\$192.00	\$192.00

[HOWCO ENVIROMENTAL] RESPONSE DOCUMENT REPORT

ITB No. 25-B-94LS

Pickup and Disposal of Oil, Fluid and Filters

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
10	Aircraft Deicer pick-up 55-gallon drum	1	DRUM	\$500.00	\$500.00
11	VAC Truck with Operator	1	HOUR	\$180.00	\$180.00
12	Labor Rate for Additional Services	1	HOUR	\$65.00	\$65.00
13	Spent Gasoline and other fuels pick-up	1	GAL	\$2.00	\$2.00
14	Service/Stop Fee	1	EA	\$100.00	\$100.00
TOTAL					\$3,368.18

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Bid No: 23-909-027

Bid Title: Job Order Contracting – State of Florida

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☒ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension * Term: _____ ☒ Co-Op Bid
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 01/01/25 thru 12/31/26 ☐ N/A - One Time Purchase

Contract Value: \$ 2,500,000.00

Contract Type: ☒ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:	No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
	2	6-months	1 - year	

*** Rationale/Reason**

This contract Provides firm fixed pricing for small to medium sized construction, repair, and maintenance projects usually not exceeding \$500,000. PCS is the lead agency for the Job Order Contracting for the state of Florida on the Omnia Partners Cooperative contract, for other Florida agencies to piggyback generating commission revenue for the district.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: _____ Bids Received: _____ Late Bids: _____ Rejected Bids: _____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Maintenance Department
Title: Director, Purchasing Department

Requested By: Mike Hewett **Buyer:** Joe Benjamin
Title: Director, Maintenance

Recommended award by vendors as follows: (see attached)

Region 1 - FL	
General Construction	Bidder
23-909-027-01-GC-A	FHP Tectonics Corp.
23-909-027-01-GC-B	Advanced Roofing, Inc.
23-909-027-01-GC-C	Johnson Laux Construction, LLC
23-909-027-01-GC-D	LEE Construction Group, Inc
23-909-027-01-GC-E	Southern Standard Construction, LLC

Region 2 - FL	
General Construction	Bidder
23-909-027-02-GC-A	FHP Tectonics Corp.
23-909-027-02-GC-B	Advanced Roofing, Inc.
23-909-027-02-GC-C	Johnson Laux Construction, LLC
23-909-027-02-GC-D	LEE Construction Group, Inc
23-909-027-02-GC-E	Southern Standard Construction, LLC

Region 3 - FL	
General Construction	Bidder
23-909-027-03-GC-A	FHP Tectonics Corp.
23-909-027-03-GC-B	Advanced Roofing, Inc.
23-909-027-03-GC-C	Johnson Laux Construction, LLC
23-909-027-03-GC-D	LEE Construction Group, Inc
23-909-027-03-GC-E	Southern Standard Construction, LLC

Region 4 - FL	
General Construction	Bidder
23-909-027-04-GC-A	FHP Tectonics Corp.
23-909-027-04-GC-B	Advanced Roofing, Inc.
23-909-027-04-GC-C	Johnson Laux Construction, LLC
23-909-027-04-GC-D	LEE Construction Group, Inc
23-909-027-04-GC-E	Southern Standard Construction, LLC

Region 5 - FL

General Construction	Bidder
23-909-027-05-GC-A	FHP Tectonics Corp.
23-909-027-05-GC-B	Advanced Roofing, Inc
23-909-027-05-GC-C	Johnson Laux Construction, LLC
23-909-027-05-GC-D	LEE Construction Group, Inc
23-909-027-05-GC-E	Southern Standard Construction, LLC
23-909-027-05-GC-F	AEC Development Partners, LLC

Region 6 - FL	
General Construction	Bidder
23-909-027-06-GC-A	Johnson Laux Construction, LLC
23-909-027-06-GC-B	FHP Tectonics Corp.
23-909-027-06-GC-C	Advanced Roofing Inc.
23-909-027-06-GC-D	LEE Construction Group, Inc
23-909-027-06-GC-E	Ovation Construction Company
23-909-027-06-GC-F	Southern Standard Construction, LLC
23-909-027-06-GC-G	TGSV Enterprises, Inc.
23-909-027-06-GC-H	AEC Development Partners, LLC

Region 7 - FL	
General Construction	Bidder
23-909-027-07-GC-A	Harbour Construction Inc
23-909-027-07-GC-B	LEE Construction Group, Inc.
23-909-027-07-GC-C	Johnson Laux Construction, LLC
23-909-027-07-GC-D	FHP Tectonics Corp.
23-909-027-07-GC-E	Advanced Roofing Inc.
23-909-027-07-GC-F	Southern Standard Construction, LLC
23-909-027-07-GC-G	TGSV Enterprises

Region 8 - FL

General Construction	Bidder
23-909-027-08-GC-A	Harbour Construction, Inc.
23-909-027-08-GC-B	Johnson Laux Construction, LLC
23-909-027-08-GC-C	CII Contracting
23-909-027-08-GC-D	FHP Tectonics Corp.
23-909-027-08-GC-E	Advanced Roofing Inc.
23-909-027-08-GC-F	LEE Construction Group, Inc.
23-909-027-08-GC-G	Caladesi Construction Co.
23-909-027-08-GC-H	Southern Standard Construction, LLC
23-909-027-08-GC-I	TGSV Enterprises
23-909-027-08-GC-J	Astra Construction Services, LLC

Region 9 - FL	
General Construction	Bidder
23-909-027-09-GC-A	Johnson Laux Construction, LLC
23-909-027-09-GC-B	FHP Tectonics Corp.
23-909-027-09-GC-C	Advanced Roofing Inc.
23-909-027-09-GC-D	LEE Construction Group, Inc.
23-909-027-09-GC-E	Southern Standard Construction, LLC
23-909-027-09-GC-F	TGSV Enterprises
23-909-027-09-GC-G	Astra Construction Services, LLC

Region 10 - FL	
General Construction	Bidder
23-909-027-10-GC-A	Harbour Construction, Inc.
23-909-027-10-GC-B	LEE Construction Group, Inc.
23-909-027-10-GC-C	FHP Tectonics Corp.
23-909-027-10-GC-D	Johnson Laux Construction, LLC
23-909-027-10-GC-E	Advanced Roofing Inc.
23-909-027-10-GC-F	Southern Standard Construction, LLC
23-909-027-10-GC-G	TGSV Enterprises

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 25-962-157

Title: Athletic Officials

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 07/01/2025 thru 06/30/2027 ☐ N/A - One Time Purchase

Contract Value: \$ 55,000.00

Contract Type: ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term 6-months	☐ Length of Each Term - year	☒ None
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Rationale/Reason

These are the only organizations that can perform officiating services for Pinellas County Schools for their respective sports. Prior to a recommendation being presented for approval by the board, an invitation to receive proposals for like or identical commodities and/or services was posted for 7 business days in the manner prescribed by SBR 6A-1.012 (12) (d).

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Countywide
Title: Director, Purchasing Department

Requested By: Marc Allison **Buyer:** Tyler Marcum
Title: Director, Athletics, PreK-12 Physical Education

Contractor Name: Suncoast Umpires Association

(See Attached Tabulation)

**AGREEMENT FOR OFFICIATING SERVICES - (Baseball Agreement)
2025-2027**

1. **PARTIES.** This Agreement is made and entered into by and between Suncoast Umpires Association ("Association"), and The School Board of Pinellas County, Florida ("School").
2. **PURPOSE.** Association agrees to provide persons to perform officiating services ("Officials") for all non-practice/non-scrimmage baseball games in the School's system, including, but not limited to, FHSAA games and also baseball tournaments of Schools, and/or tournaments hosted by an individual public school in Pinellas County, and/or tournaments in which an individual public school participates in the County (all collectively "games"). In so providing Officials, Association shall be and remain an independent contractor. School understands and acknowledges that virtually all Officials of the Association have full-time employment positions, which positions are often very demanding and sometimes require last-minute, unscheduled overtime; thus, it may not be possible for Association to staff all games with two (2) Association-provided Officials; however, the Association will for all games provide at least the minimum number required by FHSAA By-laws.
3. **TERM OF AGREEMENT.** This Agreement shall take effect and be effective upon execution by both Parties on and after the later date shown on the signature page below. Except for Section 7 and its attached Exhibit B, such Agreement shall be and remain in force until June 30, 2027, except as provided herein; provided that the Parties may mutually agree to amend the terms of the Agreement at any time in writing signed by both Parties. Concerning Section 7 and its attached Exhibit B, the Parties agree to, and shall, meet at mutually-convenient times and dates to discuss and bargain in good faith to a final resolution over such fees and expenses for the 2025-2026 seasons, which School agrees may be negotiated and agreed upon by School's staff, so long as any increase in such fees does not exceed ten percent (10%).
4. **GAMES SCHEDULES.** Concerning all games needing Association's officiating services, School shall, and agrees to, submit written game schedules to Association at least fourteen (14) days before the starting date of each game, and wherever and whenever possible, thirty (30) days beforehand, as further detailed in Exhibit A, attached hereto, incorporated herein, and made a part hereof by reference.
5. **SCHEDULE CHANGES.** The parties agree to all the schedule change terms and conditions as set forth herein and also set forth in attached Exhibit A.
6. **GAME OFFICIAL ASSIGNMENT.** Assignment of Association Officials for School's games shall be made by the Association's Booking Commissioner in accordance with this Agreement and all FHSAA requirements. Association's Booking Commissioner will assign the number of Officials that Booking Commissioner/ Assignment Committee believes are required for School's game based on the Booking Commissioner/Assignment Committee's expertise and/or experience. In such regard, School shall, and agrees to, work with and to cooperate fully with the Association's Booking Commissioner concerning game assignment, schedule changes, and related matters, and the Association agrees to do likewise concerning School.

7. **FEES & EXPENSES FOR 2025-2027 SEASONS.**

School shall, and agrees to, timely pay travel fees, related booking fee(s), and officiating fees, all as follows:

7.1	Travel Fee to/from a Game/Match Venue or Site per Official	N/A
7.2	Booking Fee per Game/Match Scheduled and Re-Scheduled <i>The booking fee shall apply on a per game/match basis, applying to all scheduled games/matches and also to all game/match schedule changes. For example, Association 's Booking Commissioner books game/match "A", and later, School requests to change that game/match to a different day, Association 's Booking Commissioner reschedules such game/match to the requested differing-day Association would then be due \$18.00 fi'om School, i.e. \$9.00 for the original game/match booked, and \$9. 00 for the schedule change.</i>	\$9.00
7.3	Officiating Fees per Official per Game	Please see Exhibit B attached hereto and incorporated herein and made apart hereof by reference
7.4	Arbiter Input Fee	\$50.00
7.5	Late Deadline to Submit Schedule or Enter Into Arbiter (5 days after deadline announcement)	\$100.00
7.6	Late Deadline to Submit Payment (45 days from date of invoice)	\$200.00
7.7	Game Change Fees (unless related to weather/safety/security):	
7.7a	10+ days before a match/game	\$0.00
7.7b	9 days and under before a match/game	\$25.00
7.8	Official Scratch (per official; 3 max per school)	\$50.00

8. **TOURNAMENTS.** All tournaments hosted by the School shall be subject to and are a part of; this Agreement. All individual public schools in School's system hosting their own respective tournament shall upon receipt of an invoice from the Association be timely paid. Any individual public-school requiring negotiation shall notify Association of same, and thereafter subsequent negotiations shall be held between such entities concerning that school's tournament. Except as specifically negotiated and agreed to in writing to the contrary, all individual public schools hosting their own respective tournament shall be subject to the terms and conditions of this Agreement, including, but not limited to, the terms and conditions of Section 10.

9. **PAYMENT TERMS AND CONDITIONS.** Invoices shall be sent by the Association to School's contact listed below. School shall pay this/these invoice(s) within its normal course of business to the payment system in use by the Association (Arbiter). In the event of untimely and/or partial payment or non-payment, Association shall have the right to forthwith charge the appropriate late fee as stated in

7.6 or terminate its services hereunder, with such termination not being a breach hereof, along with Association having the right to institute action to collect same.

10. OFFICIALS' QUALIFICATIONS. All Association-provided Officials shall be in compliance with the Jessica Lunsford Act, sections 1012.465, et seq. F.S., which requires all Contractual Personnel who are permitted access on school grounds when Students are present, have direct contact with Students, or have access to or control of School funds, to meet level 2 screening requirements as described in law.

11. ADDITIONAL SCHOOL RESPONSIBILITIES. Per *FHSAA Officials Guidebook* section 600 (or successor/replacement section(s)), School is charged with, and agrees to abide by, the following responsibilities relative to Association's Officials when serving as host for an athletic contest to which the Officials are assigned:

11.1	An authorized Representative of the host school shall greet the Officials upon their arrival.
11.2	The host school shall provide a private, secure place for the Officials to park.
11.3	The host school shall provide a secure dressing facility which affords privacy.
11.4	The host school shall provide the Officials access to private shower facilities.
11.5	The host shall provide the Officials with free refreshments (i.e. water and/or sports drinks) during the halftime intermission and other appropriate times such as at the end of game quarters.
11.6	The host school shall provide pregame, halftime, and post-game security for the Officials. A School Official or Principal's Designee must escort the Officials to and from the playing field or court to prevent harassment.
11.7	The host school Principal or Game Administrator shall introduce to the Referee or Umpire-in-chief prior to the start of the contest, should a situation develop where someone from the host school Representative be needed.
11.8	School Personnel, including Coaches, shall not enter the Officials' dressing facility or the shower facilities while the Officials are in attendance, unless so requested to enter by the Officials.

12. SAFETY. Schools shall take all reasonable steps to assure the safety of its physical plant and facilities and of Officials' personal safety.

13. CONTACT INFORMATION. Contact methods are defined below and shall be used anytime this Agreement herein references website, phone, fax, mail, and/or electronic mail contacts:

School Contact Information:

Mr. Marc Allison
301 Fourth St. SW
P.O. Box 2942
Largo, FL 33779-2942
727-588-6125
727-588-5193
allisonw@pcsb.org

Association Contact Information:

Joe Freiesleben, President
P.O. Box 21461
St. Petersburg, FL 33742
850-624-9714
president.suaump@gmail.com

Association Booking Commissioner

Jim Phillips
(727) 744-4592 cell
assigner.suaump@gmail.com

1. AGREEMENT TERM TO BE EXCLUSIVE. School and all individual public schools hosting their own respective tournaments shall not contract with any other official or official's association for the purpose of officiating baseball games. It is agreed between the Parties that this Agreement shall be exclusive to Association, and that Association shall be the sole entity utilized by School and by its individual public schools to provide such officiating services.
2. LIABILITY. The Parties agree to be fully responsible for their own acts of negligence, or their respective agents' acts of negligence when acting within the scope of their employment, and agree to be liable for any damages proximately caused thereby; provided, however, the Parties agree that School's liability is subject to the monetary limitations and defenses imposed by Section 768.28, F.S. Nothing herein is intended to serve as a waiver of sovereign immunity by School, nor shall anything herein be construed as consent by School to be sued by any third party for any cause or matter arising out of or related to this Agreement.
3. BINDING TERMS AND CONDITIONS. It is agreed that all terms and conditions set forth in this Agreement and its attached Exhibits shall be, and remain, binding on both Parties, and that each Party via its duly authorized Representative has *full* authority to execute this Agreement.
4. TERMINATION. Either Party may terminate this Agreement without cause by providing ninety (90) days written notice to the other Party. Except for Section 15, and also except for School's obligation to timely pay (per Section 7 and also its attached Exhibit B) in full or all services rendered by Association until the date of actual termination of this Agreement, the Parties respective duties under this Agreement shall cease after the expiration of the ninety (90) day period

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA

By: _____
_____, Chairperson

Date: _____

Attest: _____
Kevin K. Hendrick, Superintendent

Witness:

SUNCOAST UMPIRES ASSOCIATION

By: _____
JOE FREIESLEBEN, PRESIDENT

Date: 10/7/2025

Attachments: Exhibit A and Exhibit B

Marc Allison, Director of Athletics,
PreK - 12 PE, and Drivers Ed.

Approved As To Form:

School Board Attorneys Office

EXHIBIT A

Schedule Changes

School shall, and agrees to, submit any schedule additions, deletions, re-bookings, differing times and/or dates, or other changes (as collectively "schedule change" or "schedule changes") in writing to the Association's Booking Commissioner by the appropriate deadline and may pay a game change fee as stated in 7.7, 7.7a, and 7.7b. However, any schedule change made within forty-eight (48) hours of (and wherever and whenever possible, twenty-four (24) hours before) the game's starting time shall be communicated by school via telephone, and also confirmed by the Association's Booking Commissioner, before any such schedule change shall become effective and binding on Association. School shall, and agrees to, pay full game fees and all other related fees for any game cancelled without a twenty-four (24) hour advance notice. Further, due to School's and also Association's respective need to conduct timely matches, a match may, at the Official's discretion, be forfeited if not begun within thirty (30) minutes of the scheduled starting time.

EXHIBIT B

Officiating Fees for the 2025-2027 Season

Level	# of Officials	Per Official	Additional Terms and Conditions
Varsity	2	\$99.00	For 2026 Season
Varsity	3	\$99.00	Tournament finals if requested by individual school
Varsity	2	\$99.00	For 2027 Season
Varsity	3	\$99.00	For 2027 Season

All levels: For any and all games forfeited after the start of a game, in which a Team has "no showed" or shown but with insufficient number of Players to properly and safely conduct the game, and/or in which the starting time be thirty (30) minutes later than scheduled, School shall, and agrees to pay Association the corresponding, final above per-official fee times the number of Officials scheduled for that game, plus travel fees per Official times the number of Officials scheduled, and all related Commissioner booking per-game fees.

PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **November 11, 2025**

Contract No: 25-785-167

Title: Placement Services

Recommend approval of this agenda item under the specific category checked below.

Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property
☐ Revised Award * ☐ Highest Point Score ☐ Re-Award (partial/whole) * ☐ State Contract per 6A-1.012 (5)
☐ Renewal of Contract ☐ Contract/Bid Termination * ☐ Contract Extension ☐ Sole Source ☐ Co-Op Bid
☒ Professional Services/Copyrighted Materials per 6A1.012 (11)* ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification *

Contract Period: 09/01/2025- 6/30/2026

☐ N/A - One Time Purchase

Contract Value: \$ 326,862.50

Contract Type: ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

Renewal Options:

No. of Terms Remaining	☐ Length of Each Term	☒ Length of Each Term	☐ None
Unlimited	6-months	1 - year	

Rationale/Reason

The surge in the demand for teachers, alongside a diminishing supply and ongoing high-attrition rates, has resulted increased instructional vacancies. Shortages are more severe in certain content areas (ESE, math, science) and our high-needs schools, where students need highly-skilled teachers.

Bidders Solicited: ____ Bids Received: ____ Late Bids: ____ Rejected Bids: ____ ☒ N/A - Bids Not Required

Submitted By: Joe Benjamin, NIGP-CPP, CPPO, CPPB **For:** Districtwide
Title: Director, Purchasing Department

Requested By: Debra Cucchiara **Buyer:** Bianca Hock
Title: Recruiter Human Resource Buyer I

Contractor Name: EDUCATIONAL PARTNERS
Address: INTERNATIONAL LLC
PO BOX 9569
ASHVILLE NC 28815
Phone: 828-239-9930
Email: JENNA@TEACHWITHEPI.COM
Vendor ID: V-40834

(See Attached Tabulation)

AMENDMENT TO AGREEMENT
between
THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA
and
EDUCATIONAL PARTNERS INTERNATIONAL, LLC

THIS AMENDMENT TO AGREEMENT (hereinafter "Amendment") is made and entered into this 11 day of November, 2025 by and between THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA (hereinafter "the School Board") and EDUCATIONAL PARTNERS INTERNATIONAL, LLC (hereinafter "Contractor").

For and in consideration of the mutual promises, covenants and obligations contained herein, the parties agree to amend their current agreement dated on or about January 31, 2022, (hereinafter "Agreement") as provided as follows:

1. Section 1. of the Agreement calls for the parties to annually agree upon the number of Educators that will participate in the program described in the Agreement, as well as the compensation to be paid by School Board to Contractor for each Educator.
2. For the 2025-26 School Year, the parties agree upon twenty (20) Educators.
3. For the 2025-26 School Year, the parties agree upon a fee per Educator of \$15,250.00, for a total fee of \$305,000.00 for the 2025-26 School Year.
4. All terms and conditions of the Agreement, except as specifically amended herein, are hereby ratified, confirmed as binding, and shall continue with full force and effect.

IN WITNESS OR ATTEST WHEREOF, the parties have set their hands and seals, on the date first above written.

Approved as to form

THE SCHOOL BOARD OF PINELLAS COUNTY, FLORIDA



School Board Attorney Office

By: _____

Kevin K. Hendrick
Superintendent

Witness:

EDUCATIONAL PARTNERS INTERNATIONAL, LLC



Brett DeWitt

Print Name

By: Debra S. Martin

Chief Executive Officer

Date: Debra S. Martin

Educational Partners International, LLC
PO Box 9569
Asheville, NC 28815 USA
+18282399930
david.ja@teachwiththepi.com



INVOICE

BILL TO

Pinellas County Schools, FL
Attn: Accounts Payable

INVOICE # 15383
DATE 09/12/2025
DUE DATE 10/12/2025
TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Administrative Fees FI - 1 term Initial term placement fee for Aretha Natachia Barnett	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Katheleen Lagarit Irig	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Lawrenceia Asabea Osei	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Layrell Singian Alicante	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Ma. Charis Ella Amando De La Cruz	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Maria Cristina Camara Morales	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Mary Grace Gastador Inot	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Mary Jade Penafiel Dandoy	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Maxine Angeline Miller	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Rozel Abarquez Canedo	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Sicily Pungtod Talaboc	1	15,250.00	15,250.00
Administrative Fees FI - 1 term Initial term placement fee for Toni Sashel Thomas	1	15,250.00	15,250.00
Administrative Fees FI - 2 term Second term placement fee for Andrea Sagum Zablan	1	15,250.00	15,250.00
Administrative Fees FI - 2 term Second term placement fee for Kathleen Cano-og Rivera	1	15,250.00	15,250.00
Administrative Fees FI - 2 term Second term placement fee for Mary Grace Cudo Doromal	1	15,250.00	15,250.00

ACTIVITY	QTY	RATE	AMOUNT
Administrative Fees FI - 2 term Second term placement fee for Ronald Estrella Rivala	1	15,250.00	15,250.00
Administrative Fees FI - 2 term Second term placement fee for Stephen Olino Callixton	1	15,250.00	15,250.00
Administrative Fees FI - 2 term Second term placement fee for Tiffany Ray Ferrer Castro	1	15,250.00	15,250.00
Administrative Fees FI - 4 term Fourth term placement fee for Marsha Shadeen Smith	1	15,250.00	15,250.00
Administrative Fees FI - 4 term Fourth term placement fee for Michele Annmarie Matthews	1	15,250.00	15,250.00
Refund Credit - Initial term placement fee for Ma. Charis Ella Amando De La Cruz	1	-11,437.50	-11,437.50

BALANCE DUE

\$293,562.50

Pay Invoice

Educational Partners International, LLC
 PO Box 9569
 Asheville, NC 28815 USA
 +18282399930
 david.ja@teachwiththepi.com



INVOICE

BILL TO

Pinellas County Schools, FL
 Attn: Accounts Payable

INVOICE # 15384

DATE 09/12/2025

DUE DATE 10/12/2025

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Aretha Natachia Barnett	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Kathleen Lagarit Irig	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Lawrenceia Asabea Osei	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Layrell Singian Alicante	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Ma. Charis Ella Amando De La Cruz	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Maria Cristina Camara Morales	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Mary Grace Gastador Inot	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Mary Jade Penafiel Dandoy	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Maxine Angeline Miller	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Rozel Abarquez Canedo	1	3,000.00	3,000.00
Loan to teachers Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Sicily Pungtod Talaboc	1	3,000.00	3,000.00

ACTIVITY	QTY	RATE	AMOUNT
Loan to teachers	1	3,000.00	3,000.00
Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Toni Sashel Thomas			
Refund	1	-2,700.00	-2,700.00
Reimbursement to EPI for \$3,000.00 Relocation loan paid to teacher Ma. Charis Ella Amando De La Cruz			
BALANCE DUE			\$33,300.00

Pay invoice